

City of Gloucester GLOUGESTER, MA City Council

TO NOTHO AHOSTIC

CITY HALL • GLOUCESTER • MASSACHUSETTS • 01930 Telephone 508-281-9722 Fax 508-281-8472

CITY COUNCIL STANDING COMMITTEE

Budget & Finance Committee

Thursday, November 18, 2010 – 6:00 p.m. 1st Fl. Council Conference Rm. – City Hall

AGENDA (ITEMS MAY BE TAKEN OUT OF ORDER)

- 1. Continued Business
 - A) Tax Classification (Cont'd from 11/04/10): Presentation by Board of Assessors and City Auditor
 - B) Memorandum from Fire Chief re: Addition of New Fees and Increasing Current Fees (Cont'd From 11/04/10)
 - C) Memorandum from Community Development Director re: acceptance of Seaport Advisory Council in the amount of \$500,000.00
- 2. Letter and documentation from Deputy Fire Chief Aiello re: enactment of ordinance to bill for Certain Fire Dept. responses
- 3. Memo and Grant Application from Police Chief re: permission to apply for Automated License Plate Reader Grant
- 4. Memo from City Auditor regarding accounts having expenditures which exceed their authorization

COMMITTEE

Councilor Steven Curcuru, Chair Councilor Paul McGeary, Vice Chair Councilor Jacqueline Hardy

Committee members - Please bring relevant documentation

Back-up and Supporting Documentation all on file at the City Clerk's Office, City Hall

CC: Mayor Carolyn Kirk

Jim Duggan

Kenny Costa

Jeffrey Towne

Nancy Papows

Board of Assessors

Sarah Garcia

Fire Chief Phil Dench

Deputy Fire Chief Aiello

Police Chief Michael Lane

Tax Classification Information

for

Fiscal Year 2011

Presented by:

BOARD OF ASSESSORS

Nancy A. Papows, MAA Gary I. Johnstone, MAA Bethann B. Godinho, MAA

ASSISTANT ASSESSOR Timothy W. Good, IV

All figures are based on Department of Revenue certified values. Tax rates as shown are estimated. The City Council is voting on a "residential factor." Once this factor is entered on the RECAP actual calculations of tax rates may differ slightly due to rounding.

CLASSIFICATION CONSIDERATIONS SOME ECONOMIC & POLITICAL ISSUES as outlined by the Department of Revenue

- 1. Consider percentage of commercial and industrial (CI) properties as compared to residential (R). Will an increased tax burden on commercial and industrial significantly lower the residential tax burden?
- 2. What is the mix of commercial and industrial properties? How much is big business? How much is small business (mom & pop)?
- 3. Will it adversely effect small business and drive them out of the community?
- 4. Will it slow big business development?
- 5. Does business significantly contribute in a nontax way to the community?
- 6. Are the businesses of the type that require extraordinary municipal services?
- 7. Is it a matter of principle or economics?

THE BACKGROUND OF TAX CLASSIFICATION

The November 1978 state ballot presented the opportunity for Massachusetts voters to amend the State Constitution with respect to the taxation of certain properties. In part, Question #1 allowed cities and towns of the Commonwealth to:

"...classify real property according to its use in no more than four classes, and to assess, rate, and tax such property differently in the classes so established, but proportionately in the same, except that reasonable exemptions may be granted."

Thus, the referendum which was to become known simply as "classification" would allow the shifting of the ad valorem tax from one class of taxpayer to another. The four classes are:

Residential Open Space Commercial Industrial

The reason most often cited for supporting classification was to maintain the de facto classification which had occurred in some cities and towns. In the 1974 Sudbury decision the Supreme Judicial Court of Massachusetts declared that all real property within the Commonwealth must be assessed at its full and fair market value. Prior to this decision it was claimed that most municipalities <u>under</u> assessed residential properties, and <u>over</u> assessed commercial/industrial properties. For these communities the 100% assessment would cause the tax burden to shift to the residential class. It was felt that many communities, especially the older cities, could not afford this shift. Thus, classification would soften the blow and allow a municipality's legislative body, with the approval of the executive, in our case the City Council and Mayor respectively, to allocate a community's tax burden disproportionately, within certain constraints, among the four general classes of Real Property as well as Personal Property.

The notion of classification as a political solution is supported by the fact that the bill was initially introduced by Boston Mayor Kevin White. Boston faced a dramatic shift in its tax burden to the residential class.

Once it had become law, the procedure for implementing classification fell to the governing body of the local taxing jurisdiction. According to the Amendment:

"...the Selectmen in each town, and the City Council, with the approval of the Mayor, of each city, shall annually determine the percentage of the local tax levy to be borne by each class of property..."

The Board of Selectmen or City Council, with the Mayor's approval, must decide the percentages of the tax levy that each class of real property and personal property will bear. To do so, a residential factor is adopted. Municipalities may also consider whether to allow an open space discount, a residential exemption and a small commercial exemption.

- 1) Adopting a **Classification Factor** of 1 to 1.50. A factor of 1 would result in a single tax rate for all classes of property while any other selected factor would result in different tax rates for the different classes. It is this option which is the source of most of the debate.
- 2) A discount (25% maximum) for all property classified as **Open Space**. The effect of the discount must be borne by the residential class thus increasing the residential tax rate.
- 3) A **Residential Exemption** of up to 20% of the average assessed valuation of the residential class. The effect of the exemption must be borne by the residential class alone.
- 4) Adopting a **Small Commercial Exemption** (10% maximum), with specific limitations, and the effect of the exemption will be borne by the commercial and industrial classes. Thus, higher valued properties, in effect "subsidize" lower valued properties.

SUMMATION

Cities and towns that are certified by the Department of Revenue as assessing properties at full and fair cash value may elect to shift the tax burden among the major property classes within certain limits established by law. The adoption of different rates does NOT change the total property tax levy, rather it determines the share to be borne by each class.

The share of the levy raised by the commercial, industrial, and personal property classes may be increased by 50% as long as the residential and open space classes raise at least 65% of what they would have raised without the shift. The "Minimum Residential Factor" established by the Commissioner of Revenue is issued to make certain that the shift of the tax burden complies with the Classification Act. For Fiscal Year 2011 the maximum shift allowed would be 1.5.

A COMPARISON OF FISCAL 2011 VALUES BY CLASS

CLASS	<u>PARCELS</u>	VALUE OF CLASS	% OF TOTAL VALUE
RESIDENTIAL	12,452	\$4,722,167,330	89.30%
COMMERCIAL INDUSTRIAL PERSONAL PROPERTY (a	588 210 ccts.) 1,586	\$ 301,355,658 \$ 162,664,112 \$ 101,892,820	10.70%
TOTALS	14,836	\$5,288,079,920	100%

YEAR	CLASS	PARCEL COUNT	VALUE	% OF VALUE	TOTALS
90	RESIDENTIAL	N/A	\$2.251.220.70 <i>(</i>	04.073	04.050/
90	COMMERCIAL	N/A N/A	\$2,251,329,796	84.95}	84.95%
	INDUSTRIAL	N/A N/A	\$220,544,275	8.31	1 C O CO /
	PERS PROP	N/A N/A	\$143,703,000	5.41}	15.05%
91	RESIDENTIAL	N/A N/A	\$35,499,800	1.33	0.4.600/
91	COMMERCIAL	N/A N/A	\$2,063,036,400 \$207,258,371	84.60}	84.60%
	INDUSTRIAL	N/A N/A	\$133,189,700	8.48	15 400/
	PERS PROP	N/A		5.45}	15.40%
92	RESIDENTIAL	N/A	\$36,113,064 \$1,924,605,400	1.47	05.000/
92	COMMERCIAL	N/A N/A	\$1,924,603,400	85.00}	85.00%
	INDUSTRIAL	N/A	\$117,358,100	8.09	15 000/
	PERS PROP	N/A	\$38,187,103	5.22}	15.00%
93	RESIDENTIAL	11,827	\$1,686,649,400	1.69	04.400/
75	COMMERCIAL	556	\$1,000,049,400	84.40}	84.40%
	INDUSTRIAL	131	\$103,331,904	8.16 5.50}	15 600/
	PERS PROP	2,047	\$38,866,300	1.94	15.60%
94	RESIDENTIAL	11,836	\$1,616,250,410		04.500/
77	COMMERCIAL	549	\$1,010,230,410	84.50} 8.21	84.50%
	INDUSTRIAL	131	\$99,337,200	r r	15 500/
	PERS PROP	2,067	\$40,251,800	5.19} 2.10	15.50%
95	RESIDENTIAL	11,810	\$1,619,446,500	84.90}	84.90%
7.5	COMMERCIAL	542	\$1,019,440,300	7.82	04.90%
	INDUSTRIAL	142	\$95,907,800	5.04}	15.10%
	PERS PROP	1,679	\$42,805,480	2.24	13.10%
96	RESIDENTIAL	11,814	\$1,627,568,700	85.58}	85.58%
70	COMMERCIAL	531	\$1,027,308,700	7.46	03.3070
	INDUSTRIAL	135	\$90,015,700	4.73}	14.42%
	PERS PROP	1,620	\$42,308,000	2.23	17.4270
97	RESIDENTIAL	11,814	\$1,637,879,934	85.94}	85.94%
,	COMMERCIAL	543	\$144,245,766	7.57	03.9470
	INDUSTRIAL	137	\$85,305,200	4.48}	14.06%
	PERS PROP	1,581	\$38,345,500	2.01	14.0070
98	RESIDENTIAL	11,841	\$1,650,706,133	86.10}	86.10%
	COMMERCIAL	538	\$143,188,867	7.47	00.1076
	INDUSTRIAL	136	\$84,879,100	4.43}	13.90%
	PERS PROP	1,538	\$38,392,960	2.00	15.7070
99	RESIDENTIAL	11,870	\$1,951,678,700	87.39}	87.39%
	COMMERCIAL	536	\$150,142,600	6.72	V1.00/10
	INDUSTRIAL	130	\$86,418,700	3.87}	12.61%
	PERS PROP	1,543	\$45,058,740	2.02	
00	RESIDENTIAL	11,837	\$2,087,429,200	87.57}	87.57%
	COMMERCIAL	533	\$155,454,200	6.52	5/15/70
	INDUSTRIAL	119	\$95,844,000	4.02}	12.43%
	PERS PROP	1,455	\$45,107,450	1.89	12/10/0

01	RESIDENTIAL	11,863	\$2,527,469,296	88.85}	88.85%
	COMMERCIAL	533	\$168,096,504	5.91	
	INDUSTRIAL	117	\$101,371,100	3.56}	11.15%
	PERS PROP	1,511	\$47,849,850	1.68	
02	RESIDENTIAL	11,897	\$3,132,421,435	89.72}	89.72%
	COMMERCIAL	530	\$189,723,765	5.43	0,112,0
	INDUSTRIAL	122	\$118,621,700	3.40}	10.28%
	PERS PROP	1.492	\$50,477,790	1.45	X 0 1 20 7 0
03	RESIDENTIAL	11,929	\$3,420,253,244	90.00}	90.00%
	COMMERCIAL	492	\$195,970,190	5.00	30.0070
	INDUSTRIAL	153	\$129,035,400	3.00}	10.00%
	PERS PROP	1,440	\$52,818,700	2.00	
04	RESIDENTIAL	11,963	\$4,097,688,565	90.84}	90.84%
	COMMERCIAL	513	\$219,532,010	4.87	>0.0170
	INDUSTRIAL	158	\$138,916,700	3.08}	9.16%
	PERS PROP	1,397	\$54,911,494	1.21	y.10,0
05	RESIDENTIAL	11,975	\$4,653,335,965	90.93}	90.93%
••	COMMERCIAL	558	\$242,127,035	4.73	30.3370
	INDUSTRIAL	177	\$157,304,700	3.07}	9.07%
	PERS PROP	1,603	\$64,973,380	1.27	5.0770
06	RESIDENTIAL	12,041	\$5,083,284,811	91.30}	91.30%
00	COMMERCIAL	560	\$253,395,349	4.55	71.5070
	INDUSTRIAL	178	\$159,360,940	2.86}	8.70%
	PERS PROP	1,541	\$71,434,230	1.29	0.7070
07	RESIDENTIAL	12,275	\$5,360,688,724	91.41}	91.41%
07	COMMERCIAL	569	\$269,207,212	4.59	51.1170
	INDUSTRIAL	186	\$161,639,368	2.76}	8.59%
	PERS PROP	1,567	\$72,983,480	1.24	0.5570
08	RESIDENTIAL	12,358	\$5,242,429,165	90.91}	90.91%
00	COMMERCIAL	593	\$280,893,305	4.87	20.2176
	INDUSTRIAL	210	\$168,669,130	2.92}	9.09%
	PERS PROP	1,514	\$74,752,690	1.30	5.0570
09	RESIDENTIAL	12,398	\$5,131,715,937	90.43}	90.43%
•	COMMERCIAL	597	\$291,565,933	5.14	20.1270
	INDUSTRIAL	210	\$167,680,030	2.95}	9.57%
	PERS PROP	1,521	\$83,931,100	1.48	2.5770
10	RESIDENTIAL	12,428	\$4,823,470,706	89.63}	89.63%
10	COMMERCIAL	594	\$300,127,372	5.58	02.0376
	INDUSTRIAL	210	\$167,286,322	3.11}	10.37%
	PERS PROP	1,541	\$90,546,600	1.68	10.5770
11	RESIDENTIAL	12,452	\$4,722,167,330	89.30}	89.30%
11	COMMERCIAL	588	\$301,355,658	5.70	09.3070
	INDUSTRIAL	210	\$162,664,112	3.07}	10.70%
					EVI. / U / B

PREVIOUS CLASSIFICATION FACTORS AND RESULTING TAX RATE

	T	p				
FISCAL	TAX RATE @	SHIFT OF		RATES	% OF	% OF
YEAR	FACTOR 1.0	BURDEN	Al	FTER	TOTAL VALUE	TOTAL LEVY
		FACTOR	SI	HIFT	BY CLASS	BY CLASS
						AFTER SHIFT
FY82	24.86	1.16	R	23.94	76.39	73.70
			0	20.22	3.25	2.63
			CIP	28.84	20.36	23.65
FY83	25.00	1.09	RO	24.43	79.87	78.06
			CIP	27.25	20.13	21.94
FY84	22.72	1.09	RO	22.25	80.96	79.24
			CIP	24.77	19.04	20.76
FY85	23.33	1.00	RO	23.33	81.12	81.12
			CIP	23.33	18.88	18.88
FY86	23.88	1.12	RO	23.20	80.97	78.68
			CIP	26.74	19.03	21.32
FY87	12.66	1.19	RO	12.13	82.15	78.76
			CIP	15.06	17.85	21.24
FY88	13.07	1.19	RO	12.56	83.02	79.80
			CIP	15.55	16.98	20.20
FY89	13.46	1.39	RO	12.39	83.11	76.53
	~~~		CIP	18.71	16.89	23.47
FY90	9.52	1.39	RO	8.86	84.95	79.08
			CIP	13.23	15.05	20.92
FY91	10.74	1.25	RO	10.25	84.60	80.71
		····	CIP	13.43	15.40	19.29
FY92	12.00	1.25	RO	11.47	85.00	81.32
			CIP	15.00	15.00	18.68
FY93	14.17	1.19	RO	13.67	84.40	81.41
		*****	CIP	16.87	15.60	18.59
FY94	15.36	1.20	RO	14.79	84.50	81.38
			CIP	18.44	15.50	18.62
FY95	15.97	1.15	RO	15.54	84.90	82.65
			CIP	18.37	15.10	17.35
FY96	16.65	1.13	RO	16.28	85.58	83.70
			CIP	18.82	14.42	16.30
FY97	17.26	1.13	RO	16.90	85.94	84.11
			CIP	19.51	14.06	15.89
FY98	17.85	1.37	RO	16.78	86.10	80.96
			CIP	24.45	13.90	19.04
FY99	15.99	1.35	RO	15.18	87.39	82.97
			CIP	21.60	12.61	17.03

Page 6A

						r age or
FISCAL	TAX RATE @	SHIFT OF	TAX	RATES	% OF	% OF
YEAR	FACTOR 1.0	BURDEN	AF	TER	TOTAL VALUE	TOTAL
		FACTOR	SF	HFT	BY CLASS	LEVY BY
						CLASS
						AFTER
						SHIFT
FY00	15.49	1.30	RO	14.83	87.57	83.84
			CIP	20.14	12.43	16.16
FY01	13.79	1.30	RO	13.27	88.85	85.50
			CIP	17.93	11.15	14.50
FY02	11.76	1.30	RO	11.36	89.72	86.64
			CIP	15.29	10.28	13.36
FY03	11.26	1.25	RO	10.95	90.00	87.56
			CIP	14.09	10.00	12.44
FY04	9.86	1.25	RO	9.61	90.84	88.55
			CIP	12.32	9.16	11.45
FY05	9.11	1.12	RO	8.99	90.93	89.84
			CIP	10.19	9.07	10.16
FY06	8.73	1.06	RO	8.68	91.30	90.78
			CIP	9.25	8.70	9.22
FY07	8.66	1.06	RO	8.61	91.41	90.89
			CIP	9.18	8.59	9.11
FY08	9.16	1.06	RO	9.10	90.91	90.36
			CIP	9.70	9.09	9.64
FY09	9.66	1.06	RO	9.60	90.43	89.85
			CIP	10.24	9.57	10.15
FY10	10.57	1.06	RO	10.49	89.63 -	89.01
			CIP	11.20	10.37	10.99

### CALCULATING THE MAXIMUM ALLOWABLE LEVY

FY2010 Levy Limit	\$56,743,703
Additional Amended FY2010 Growth	\$ 0
Prop 2 ½ Increase	\$ 1,418,593
Residential New Growth	\$ 317,763
CIP New Growth	\$ 379,147
FY2011 Levy Limit	\$58,859,206
Pole's Hill Debt Exclusion	\$ 139,985
Sewer Debt Shift	<b>\$</b> <u>1,750,000</u>
FY2011 Maximum Allowable Levy	\$ 60,749,191
Maximum allowable levy \$60,749,191 Total value of all parcels \$5,288,079,920	= .01149

FY11 tax rate at a factor of 1: \$11.48 (rounded not to exceed the maximum allowable levy)

### FY11 TAX RATE AT A FACTOR OF ONE = \$11.48

### FY11 MAXIMUM ALLOWABLE LEVY = \$60,749,191

### RESIDENTIAL CLASS REPRESENTS 89.30% OF LEVY, CIP 10.70%

SHIFT IN TAX RATE		X RATE	SHIFT IN LEV	Y %	SHIFT IN LEVY DOLLARS		
SHIFT	RRATE	CIP RATE	RO%	CIP%	<u>R0%</u>	CIP%	TOTAL LEVY
101%	11,47	11.60	89.19%	10.81%	\$54,184,026	\$6,565,165	\$60,749,19
102%	11.46	11.72	89.09%	10.91%	\$54,119,024	\$6,630,167	\$60,749,19
103%	11.45	11.83	88.98%	11.02%	\$54.054.023	\$6,695,168	\$60,749,19
104%	11.43	11.95	88.87%	11.13%	\$53,989,021	\$6,760,170	\$60,749,19
105%	11.42	12.06	88.77%	11.24%	\$53,924,019	\$6,825,172	\$60,749,19
106%	11,41	12.18	88.66%	11.34%	\$53,859.018	\$6,890,173	\$60,749,19
107%	11.39	12.29	88.55%	11.45%	\$53,794,016	\$6,955,175	\$60,749,19
108%	11.38	12.41	88,44%	11.56%	\$53,729,014	\$7,020,177	\$60,749,19
109%	11.36	12.52	88.34%	11.66%	\$53,664,013	\$7,085,178	\$60,749,19
110%	11.35	12.63	88.23%	11.77%	\$53,599,011	\$7,150,180	\$60,749,19
111%	11.34	12.75	88.12%	11.88%	\$53,534,010	\$7,215,181	\$60,749,19
112%	11.32	12.86	88.02%	11.98%	\$53,469,008	\$7,280,183	\$60,749,19
113%	11.31	12.98	87.91%	12.09%	\$53.404,006	\$7,345,185	\$60,749,19
114%	11.30	13.09	87.80%	12.20%	\$53,339,005	\$7,410,186	\$60,749,19
115%	11.28	13.21	87.70%	12,31%	\$53,274,003	\$7,475,188	\$60,749,19
116%	11,27	13.32	87.59%	12.41%	\$53,209,001	\$7,540,190	\$60,749,19
117%	11.25	13.44	87.48%	12.52%	\$53,144,000	\$7,605,191	\$60,749,19
118%	11.24	13.55	87.37%	12.63%	\$53.078.998	\$7,670,193	\$60,749,19
119%	11.23	13.67	87.27%	12.73%	\$53,013,997	\$7,735,194	\$60,749,19
120%	11.21	13.78	87.16%	12.84%	\$52,948,995	\$7,800,196	an management of a sile of a sile of the sile of
121%	11.20	13.90	87.05%	12.95%	\$52,883,993	\$7,865,198	\$60,749,191 \$60,749,191
122%	11.19	14.01	86.95%	13.05%	\$52,818,992	\$7,930,199	
123%	11.17	14.13	86.84%	13.16%	\$52,753,990	\$7,930,199	\$60,749,191 \$60,749,191
124%	11.16	14.24	86.73%	13.27%	\$52,688,988	\$8.060.203	\$60,749,19
125%	11.14	14.36	86.63%	13.38%	\$52,623,987	\$8,125,204	\$60,749,19
126%	11.13	14.47	86.52%	13.48%	\$52,558,985	\$8,190,206	\$60,749,191
127%	11,12	14.59	86.41%	13.59%	\$52,493,983	\$8,255,208	\$60,749,191 \$60,749,191
128%	11.10	14.70	86.30%	13.70%	\$52,428,982	\$8,320,209	\$60,749,191
129%	11.09	14.82	86.20%	13.80%	\$52,363,980	\$8,385,211	\$60,749,191
130%	11.08	14.93	86.09%	13.91%	\$52,298,979	\$8,450,212	
131%	11.06	15.05	85.98%	14.02%	\$52,233,977	\$8,515,214	\$60,749,191
132%	11.05	15.16	85.88%	14.12%	\$52,168,975	\$8,580,216	\$60,749,191
133%	11.03	15.28	85.77%	14.23%	\$52,103,974	\$8,645,217	\$60,749,191
134%	11.02	15.39	85.66%	14.34%	\$52,103,974 \$52,038,972	\$8,710,219	\$60,749,191
135%	11.01	15.51	85.56%	14.45%	\$51,973,970	\$8,775,221	\$60,749,191 \$60,749,191
136%	10,99	15.62	85.45%	14.55%	\$51,973,970 \$51,908,969	\$8,840,222	production of the second secon
137%	10.98	15.74	85.34%	14.66%	\$51,843,967	\$8,905,224	\$60,749,191
138%	10.97	15.85	85.23%	14.77%	\$51,778,965	\$8,970,226	\$60,749,191
139%	10.95	15.97	85.13%	14.87%	\$51,776,965 \$51,713,964	\$9,035,227	\$60,749,191
140%	10.94	16.08	85.02%	14.98%	\$51,648,962	\$9,035,227	\$60,749,191
141%	10.92	16.20	84.91%	15.09%	\$51,583,961	\$9,100,229 \$9,165,230	\$60,749,191
142%	10.91	16.31	84.81%	15.19%	\$51,503,961	\$9,165,230	\$60,749,191
143%	10.90	16.43	84.70%	15.30%	\$51,453,957	\$9,295,234	\$60,749,191
144%	10.88	16.54	84.59%	15.41%	\$51,453,957 \$51,388,956	\$9,295,234 \$9,360,235	\$60,749,191
145%	10.87	16.65	84.49%	15.52%	\$51,323,954	TOTAL MARKETTAN AND THE TOTAL STREET	\$60,749,191
146%	10.85	16.77	84.38%	15.62%	\$51,323,954 \$51,258,952	\$9,425,237	\$60,749,191
147%	10.84	16.88	84.27%	15.73%	\$51,193,951	\$9,490,239	\$60,749,191
148%	10.83	17.00	84.16%	15.84%	\$51,128,949	\$9,555,240	\$60,749,191
149%	10.81	17.11	84.06%	15.94%	\$51,128,949 \$51,063,947	\$9,620,242	\$60,749,191
150%	10.80	17.23	83.95%	16.05%		\$9,685,244	\$60,749,191
NAMES OF THE PARTY	TV.UV	: II.&V	03.8376	10.05%	\$50,998,946	\$9,750,245	\$60,749,19

COMPARISON O		IAXIMUM ALLOW			<b>.</b> 	Page
CLASS DESCRIPTION	UNIT COUNT	FY11 VALUE BY CLASS	FACTOR 1 TAX RATE	FY 11 FACTOR 1		APPROXIMATE EXCESS LEVY
RESIDENTIAL CIP	12,452 2,384	\$4,722,167,330 \$565,912,590	\$11.48 \$11.48	\$54,210,480.95 \$6,496,676.53		CAPACITY
TOTALS	14,836	\$5,288,079,920		\$60,707,157.48		\$42,033.5
OTHER TAX RAT Tax rates adjusted wher						as danasaure comercia suu salaanahadi seeda
			TAX RATE	LEVY BY CLASS	LEVY SHIFT FROM FACTOR 1	
FACTOR 105	e a la colonia de la colonia d	RESIDENTIAL CIP	\$11,42 \$12.05	\$53,927,150.91 \$6,819,246.71	(\$283,330.04) \$322,570,18	
				60,746,397.62	**************************************	\$2,793.38
FACTOR 110		RESIDENTIAL CIP	\$11.35 \$12.63	\$53,596,599.20 7,147,476.01	(\$613,881.75) \$650,799.48	
				60,744,075.21		\$5,115.79
FACTOR 115		RESIDENTIAL CIP	\$11.28 \$13.21	\$53,266,047.48 \$7,475,705.31	(\$944,433.47) \$979,028.78	
			AAPAMAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	\$60,741,752.80		\$7,438.20
FACTOR 120		RESIDENTIAL CIP	\$11.21 \$13.79	\$52,935,495.77 \$7,803,934.62	(\$1,274,985.18) \$1,307,258.08	
			**************************************	\$60,739,430.39		\$9,760.6
FACTOR 125		RESIDENTIAL CIP	\$11.14 \$14.36	\$52,604,944.06 \$8,126,504.79	(\$1,605,536.89) \$1,629,828.26	
Address and the state of the st		V 144-17	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$60,731,448.85		\$17,742.1
FACTOR 130	era	RESIDENTIAL CIP	\$11.07 Analis - Indiana di Conserva di S \$14.93	\$52,274,392.34 \$8,449,074.97	(\$1,936,088.61) \$1,952,398.44	againe an agus agus agus agus agus agus agus agus
alamanana ya ariiniiniinaya ayayaa a aya ahaa ahaariiniiniiniiniiniiniiniiniiniiniiniiniin			AAA	\$60,723,467.31		\$25,723.6
FACTOR 135	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	RESIDENTIAL CIP	\$11.00 \$15.51	\$51,943,840.63 \$8,777,304.27	(\$2,266,640.32) \$2,280,627.74	ng magananagan maganagan maganagan maganagan maganagan maganagan maganagan maganagan maganagan maganagan magan Tirik Milia Maganagan
			AAAAA	\$60,721,144.90		\$28,046.10
FACTOR 140		RESIDENTIAL CIP	\$10.93 \$16.08	\$51,613,288.92 \$9,099,874.45	(\$2,597,192.03) \$2,603,197.91	
			AAAA 90.44, 1990-114, 10, 10, 10, 10, 10, 10, 10, 10, 10, 10	\$60,713,163.36		\$36,027.64
FACTOR 145		RESIDENTIAL CIP	\$10.86 \$16.66	\$51,282,737.20 \$9,428,103.75	(\$2,927,743.74) \$2,931,427.22	
VVCV				\$60,710,840.95		\$38,350.00
FACTOR 150	*	RESIDENTIAL CIP	\$10.80 \$17.22	\$50,999,407.16 \$9,745,014.80	(\$3,211,073.78) \$3,248,338.27	
				\$60,744,421.96	\$ 100 miles (100 miles	\$4,769.04

John Fadout J.				SHIFT FACTO	IKS	Page 9
\$\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\texitt{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{	FY2011	MAXIMUM ALLO	WABLE LEVY	: \$60,749,191		,
- 91-212-1004 - 1-1004-1-1004-1-1-1-1-1-1-1-1-1-1-1-1-1-	UNIT	FY11 VALUE	FACTOR 1	FY 11 FACTOR 1		APPROXIMATE
CLASS DESCRIPTION	COUNT	BY CLASS	TAX RATE	<u>LEVY</u>		EXCESS LEVY
RESIDENTIAL	12.452	\$4,722,167,330	\$11,48	\$54,210,480.95		CAPACITY
CIP	2,384	\$565,912,590	\$11.48	\$6,496,676.53		
		=======================================			- Allerton market services of the services of	
TOTALS	14,836	\$5,288,079,920		\$60,707,157.48	**************************************	\$42,033.5
OTHER TAX RAT Tax rates adjusted when	ES AND	LEVIES FOR	VARIOUS	SHIFT FACTOR	<b>RS</b>	
	- Incocasary	Dascu Oil (ite ilijax)	TAX	LEVY	LEVY CHIET	Par Pendella and a management of the second
\$400 mass			RATE	BY CLASS	LEVY SHIFT FROM FACTOR 1	, and the second
				**************************************	TROMITACION	
FACTOR 102		RESIDENTIAL	\$11.46	\$54,116,037.60	(\$94,443.35)	
·www.mw.ra.w.va.ra.v.v		CIP	\$11.72	\$6,632,495.55	\$135,819.02	Took College Associate College Associate Assoc
^^^^^~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			***************************************	60,748,533.16		\$657.8
######################################						
FACTOR 104		RESIDENTIAL	\$11.43	\$53,974,372.58	(\$236,108.37)	
WV**LETET********************************	:	CIP	\$11.95	6,762,655.45	\$265,978.92	
				60,737,028.03		\$12,162.9
FACTOR 106		RESIDENTIAL	\$11.40	\$53,832,707.56	(\$377,773.39)	***************************************
		CIP	\$12.18	\$6,892,815.35	\$396,138.81	
		WAA		***************************************		
Felffeltungungungungungungungungungungungungungu		a. aa		\$60,725,522.91		\$23,668.0
FACTOR 107		RESIDENTIAL	\$11.39	\$53,785,485.89	(\$424,995,06)	\$ \$ A
ah Amara'an makananan mananan 1995,01, Parkanakaran dan kaman		CIP	\$12.29	\$6,955,065.73	\$458,389.20	
		***************************************			**************************************	
11.14.14.14.14.14.14.14.14.14.14.14.14.1	15 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	**************************************		\$60,740,551.62	```	\$8,639.3
FACTOR 109	na total manni amaaaa ah waxa	RESIDENTIAL	\$11.36	\$53,643,820.87	(\$566,660.08)	
		CIP	\$12.52	\$7,085,225.63	\$588,549.09	:
42/11/42/77 / 11/12/77/41/11/11/42/42/11/42/42/42/42/42/42/42/42/42/42/42/42/42/						
**************************************				\$60,729,046.50	NAMES (NAMES AND STATE STATE OF STATE O	\$20,144.5
FACTOR 112		RESIDENTIAL	\$11.32	\$53,454,934,18	(\$755,546.77)	5. A ₁ /5,
P-1/2-2-2-2-1		CIP	\$12.87	\$7,283,295.03	\$786,618.50	or papers on course and annual and annual an
C.A.REST WARTSALVShoot					***************************************	
	***			\$60,738,229.21		\$10,961.7
FACTOR 117	<u></u>	RESIDENTIAL	\$11.25	\$53,124,382.46	(\$1,086,098,49)	.  N. Andrewson Mathematical States of the Control
**************************************		CIP	\$13.44	\$7,605,865.21	\$1,109,188.68	
				400 700 047 07		
**************************************				\$60,730,247.67	Vandada Amerika Amerik	\$18,943.3
FACTOR 123	- <del> </del>	RESIDENTIAL	\$11.17	\$52,746,609.08	(\$1,463,871.87)	
21. V		CIP	\$14.13	\$7,996,344.90	\$1,499,668.36	1
91191111111111111111111111111111111111		***		######################################	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	
**************************************				\$60,742,953.97	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	\$6,237.0
ACTOR 131	alama -	RESIDENTIAL	\$11.06	\$52,227,170.67	(\$1,983,310.28)	
		CIP	\$15.05	\$8,516,984.48	\$2,020,307.95	
annuladadan an a				\$60 744 155 15		er oor o
nampoolen kanadaan k		The state of the s	F5 Y79.4F1.67.4.4.4895 F	\$60,744,155.15		\$5,035.8
FACTOR 136		RESIDENTIAL	\$10.99	\$51,896,618.96	(\$2,313,861.99)	
		CIP	\$15.62	\$8,839,554.66	\$2,342,878.12	i communication de la comm
				mij — poznimeno a arondomi i kio i mitori i mito	TOTAL PROPERTY OF THE PROPERTY	Z h h

# CHANGE IN TAX DOLLARS AT VARIOUS SHIFTS

	\$ Change	\$20.00 \$240.00	-\$80.00	-\$130.00 \$1,150.00	-\$270.00 \$2,310.00	-\$410.00 \$3,450.00	-\$550.00 \$4,600.00	-\$680.00 \$5,740.00
	\$1,000,000	\$11,480.00 \$11,460.00 \$11,720.00	\$11,480.00 \$11,400.00 \$12,180.00	\$11,480.00 \$11,350.00 \$12,630.00	\$11,480.00 \$11,210.00 \$13,790.00	\$11,480.00 \$11,070.00 \$14,930.00	\$11,480.00 \$10,930.00 \$16,080.00	\$11,480.00 \$10,800.00 \$17,220.00
	\$ Change	-\$15.00 \$180.00	-\$60.00 \$525.00	-\$97.50 \$862.50	-\$202.50 \$1,732.50	-\$307.50 \$2,587.50	-\$412.50 \$3,450.00	-\$510.00 \$4,305.00
	\$ 250,000	\$8,610.00 \$8,595.00 \$8,790.00	\$8,610.00 \$8,550.00 \$9,135.00	\$8,610.00 \$8,512.50 \$9,472.50	\$8,610.00 \$8,407.50 \$10,342.50	\$8,610.00 \$8,302.50 \$11,197.50	\$8,610.00 \$8,197.50 \$12,060.00	\$8,610.00 \$8,100.00 \$12,915.00
UE	\$ Change	-\$10.00 \$120.00	-\$40.00 \$350.00	-\$65.00 \$575.00	-\$135.00 \$1,155.00	-\$205.00 \$1,725.00	-\$275.00 \$2,300.00	-\$340.00 \$2,870.00
PROPERTY VALUE	\$500,000	\$5,740.00 \$5,730.00 \$5,860.00	\$5,740.00 \$5,700.00 \$6,090.00	\$5,740.00 \$5,675.00 \$6,315.00	\$5,740.00 \$5,605.00 \$6,895.00	\$5,740.00 \$5,535.00 \$7,465.00	\$5,740.00 \$5,465.00 \$8,040.00	\$5,740.00 \$5,400.00 \$8,610.00
<u>α</u> Ι	\$ Change with shift	-\$5.00	-\$20.00 \$175.00	-\$32.50 \$287.50	-\$67.50 \$577.50	-\$102.50 \$862.50	-\$137.50 \$1,150.00	-\$170.00 \$1,435.00
0 0 1 1 0 4	\$250,000	\$2,870.00 \$2,865.00 \$2,930.00	\$2,870.00 \$2,850.00 \$3,045.00	\$2,870.00 \$2,837.50 \$3,157.50	\$2,870.00 \$2,802.50 \$3,447.50	\$2,870.00 \$2,767.50 \$3,732.50	\$2,870.00 \$2,732.50 \$4,020.00	\$2,870.00 \$2,700.00 \$4,305.00
Tax Rate	per \$1,000	\$11.48 \$11.46 \$11.72	\$11.48 \$11.40 \$12.18	\$11.48 \$11.35 \$12.63	\$11.48 \$11.21 \$13.79	\$11.48 \$11.07 \$14.93	\$11.48 \$10.93 \$16.08	\$11.48 \$10.80 \$17.22
FY 2011		Shift to 1.02 Factor of 1 Residential CIP	Shift to 1.06 Factor of 1 Residential CIP	Shift to 1.1 Factor of 1 Residential CIP	Shift to 1.2 Factor of 1 Residential CIP	Shift to 1.3 Factor of 1 Residential CIP	Shift to 1.4 Factor of 1 Residential CIP	Shift to 1.5 Factor of 1 Residential CIP

### OPEN SPACE DISCOUNT

Currently, there are no parcels qualifying for the Open Space classification in the City of Gloucester.

Land maintained in open and natural condition which contributes to the benefit and enjoyment of the general public, can be discounted in a range from 1% to 25%.

By definition, the qualifying land cannot include:

- a) forest land (Ch 61)
- b) farm land (Ch 61A)
- c) recreation land (Ch 61B)
- d) conservation restricted land
- e) land held for production of income

The Assessors of each community will determine the criteria for Open Space. If a discount is allowed, the Residential Class will absorb the discount given to Open Space.

Further details and specific examples are available at the Assessors Office.

Bedford and Nantucket were the only communities that opted for the Open Space Discount in Fiscal Year 2010.

### RESIDENTIAL EXEMPTION

- 1. At the option of the Mayor, with City Council approval, an exemption of not more than 20 percent of the average assessed value of all Residential parcels may be applied to residential parcels that are the <u>principal residence</u> of the property taxpayer as used by the taxpayer for state income tax purposes as of January 1, 2010. MGL Ch. 59 Section 5C.
- 2. <u>Principal residence</u> is ordinarily the residence in which a property taxpayer lives. It is the taxpayer's domicile: Fixed place of habitation, permanent home or legal residence. Therefore residential parcels not eligible for the residential exemption would include accessory land, summer homes and apartment buildings.
- 3. The application of the residential exemption, in addition to any other exemptions allowable under GL Ch. 59 Section 5, may not reduce the taxable value of the property to less than 10 percent of its full and fair cash value.
- 4. There were 14 communities that adopted the residential exemption in Fiscal Year 2010: Barnstable, Boston, Brookline, Cambridge, Chelsea, Everett, Malden, Marlborough, Nantucket, Somerset, Somerville, Tisbury, Waltham and Watertown.

### RESIDENTIAL EXEMPTION (cont.)

### **EXAMPLE**

Total value of residential class = \$4,722,167,330 and an estimated 65% of all residential parcels are qualified.

Rate = \$11.48 at a factor of 1 12,452 parcels are in Class 1

\$379,230 = average assessment of all Class 1 (residential) parcels 8,094 parcels are estimated to qualify

The following illustrates what would happen to taxes and the tax rate if the **maximum** residential exemption was given:

379,230 X .20 = 75,846 exemption (75,800 rounded)

\$75,800 X 8,094 eligible parcels = \$613,525,200 exempted from Residential Class

The new Residential Class Total Value is: \$4,722,167,330- \$613,525,200= \$4,108,642,130The new Residential Tax Rate at a factor of one is:  $(\$60,749,191 \times .8930) \times 1000 = \$13.20$ \$4,108,642,130

Exemption Amount	\$75,800	New Rate:	\$13.20	Tax \$ Change
Factor of 1	\$250,000	@ \$11.48	\$2,870.00	
	<b></b>	with exemption		
Qualified	\$174,200	@ \$13.20	\$2,299.44	-\$570.56
Not Qualified	\$250,000	@ \$13.20	\$3,300.00	\$430.00
Factor of 1	\$350,000	@ \$11.48	\$4,018.00	
		with exemption	n:	
Qualified	\$274,200	@ \$13.20	\$3,619.44	-\$398.56
Not Qualified	\$350,000	@ \$13.20	\$4,620.00	\$602.00
Factor of 1	\$450,000	@ \$11.48	\$5,166.00	
ē	⇒	with exemption	n:	
Qualified	\$374,200	@ \$13.20	\$4,939.44	-\$226.56
Not Qualified	\$450,000	@ \$13.20	\$5,940.00	\$774.00
Factor of 1	\$466,043	@ \$11.48	\$5,350.17	
Gloucester's Average Singl	•	with exemption		
Qualified	\$390,243	<b>@</b> \$13.20	\$5,151.21	-\$198.97
Not Qualified	\$466,043	<b>@</b> \$13.20	\$6,151.77	\$801.59
Break-even value is a	oproximately \$	5580,750		
Factor of 1	\$650,000	@ \$11.48	\$7,462.00	
		with exemption	n:	
Qualified	\$574,200	@ \$13.20	\$7,579.44	\$117.44
Not Qualified	\$650,000	@ \$13.20	\$8,580.00	\$1,118.00
Factor of 1	\$750,000	@ \$11.48	\$8,610.00	
		with exemption	n:	
Qualified	\$674,200	@ \$13.20	\$8,899.44	\$289.44
Not Qualified	\$750,000	@ \$13.20	\$9,900.00	\$1,290.00
Factor of 1	\$1,000,000	@ \$11.48 with exemption	\$11,480.00 n:	
Qualified	\$924,200	@ \$13.20	\$12,199.44	\$719.44
Not Qualified	\$1,000,000	@ \$13.20	\$13,200.00	\$1,720.00

### RESIDENTIAL EXEMPTION (cont.)

### **EXAMPLE**

Total value of residential class = \$4,722,167,330 and an estimated 65% of all residential parcels are qualified.

Rate = \$11.48 at a factor of 1 12,452 parcels are in Class 1

\$379,230 = average assessment of all Class 1 (residential) parcels

8,094 parcels are estimated to qualify

The following illustrates what would happen to taxes and the tax rate if the 10% residential exemption was given:

379,230 X .10 = 37,923 exemption (37,900 rounded)

\$37,900 X 8,094 eligible parcels = \$306,762,600 exempted from Residential Class

The new Residential Class Total Value is: \$4,722,167,330 - \$306,762,600 = \$4,415,404,730The new Residential Tax Rate at a factor of one is:  $(\$60,749,191 \times .8930) \times 1000 = \$12.29$ \$4,415,404,730

Exemption Amount	\$37,900	New Rate:	\$12.29	Tax \$ Change
Factor of 1	\$250,000	@ \$11.48 with exempti		)
Qualified	\$212,100	@ \$12.29		-\$263.29
Not Qualified	\$250,000	@ \$12.29		
Factor of 1	\$350,000	@ \$11.48 with exempti		)
Qualified	\$312,100	@ \$12.29		-\$182,29
Not Qualified	\$350,000	@ \$12.29	·	
Factor of 1	\$450,000	@ \$11.48 with exempti		)
Qualified	\$412,100	@ \$12.29		-\$101.29
Not Qualified	\$450,000	@ \$12.29		
Factor of 1	\$466,043	@ \$11.48	. ,	,
Gloucester's Average Single Qualified	_	with exempt		***
Not Qualified	\$428,143 \$466,043	<ul><li>@ \$12.29</li><li>@ \$12.29</li></ul>	,	•
Break-even value is ap	proximately \$	5577,500		
Factor of 1	\$650,000	@ \$11.48 with exempti	, , ,	
Qualified	\$612,100	@ \$12.29		\$60.71
Not Qualified	\$650,000	@ \$12.29		
Factor of 1	\$750,000	@ \$11.48 with exemption		
Qualified	\$712,100	@ \$12.29		\$141.71
Not Qualified	\$750,000	@ \$12.29	. ,	
Factor of 1	\$1,000,000	@ \$11.48 with exemption		
Qualified	\$962,100	@ \$12.29		\$344.21
Not Qualified	\$1,000,000	@ \$12.29	, ,	

### SMALL COMMERCIAL EXEMPTION

- 1. At the option of the Mayor, with City Council approval, an exemption of any percentage up to 10 may be applied to (class three) commercial, parcels that are (1) occupied as of January 1, 2010 by a business with an average annual employment of no more than ten during calendar year 2009, as certified by the Director of the Department of Labor and Workforce Development, and (2) have a valuation of less than one million dollars. MGL Ch. 29 Section 5I.
- 2. An eligible business is one that is certified by the Director of Labor and Workforce Development as having had an average annual employment at all locations of ten or fewer people during calendar year 2009. The Director provides the assessors with a list of eligible business by July 1, 2010. MGL Ch. 151A Section 64A. The assessors are to rely exclusively on the Director's certification in determining whether a business qualifies.
- 3. The commercial parcel does not have to be owned by the occupying business or any other eligible business. If a parcel has multiple commercial occupants or tenants, <u>all</u> occupants must be eligible. If a parcel is multiple use, such as a residential and commercial property, all occupants of the commercial portion must be eligible.
- 4. The parcel must have a valuation of less than one million dollars <u>before</u> the application of any small commercial exemption. The exemption applies to a specific parcel occupied by an eligible business, not to the eligible business itself. Therefore, if any particular eligible business occupies more than one parcel, each under one million dollars in value, each parcel would qualify for the exemption.

There were 10 communities that adopted the small commercial exemption in Fiscal Year 2010:

Auburn, with a CIP share of 28.77%
Avon, with CIP share of 48.52%
Bellingham, with CIP share of 28.58%
Braintree, with CIP share of 22.54%
Dartmouth, with CIP share of 16.27%
New Ashford, with CIP share of 23.93%
Seekonk, with CIP share of 25.33%
Somerset, with a CIP share of 29.83%
Westford, with a CIP share of 14.28%
Wrentham, with CIP share of 18.34%

Office of the Fire Chief Philip S. Dench 8 School Street Gloucester, MA 01930



TEL 978-281-9780 fax 978-281-9822

pdench@gloucester-ma.gov

### CITY OF GLOUCESTER FIRE DEPARTMENT

### MEMORANDUM

Date:

September 15, 2010

To:

Carolyn Kirk, Mayor

From:

Philip S. Dench, Fire Chief Chil

Subject:

Fee increase and new fees

Mayor, Kirk,

I am requesting that the Fire Department be allowed to increase some of our permit/inspections fees and add fees for permits and inspections that we currently do not charge for. Fire inspector Joseph Mountain brought it to my attention that our fees, in most cases, are far lower than what most other cities and towns charge. There are also other services that we have not historically charged for. These include building plans reviews, sprinkler plans reviews, annual or quarterly inspections of hospitals, nursing homes, theaters, rooming/boarding houses, liquor license inspections, occupancy permit inspections, etc.

I have attached the following documents:

1. The original letter from Inspector Mountain advising of the advising me of his findings.

2. A spreadsheet indicating our current fees and proposed new fees. Also indicated are permits that we do not currently charge for and the propose fees for those permits.

3. A copy of the Department fee schedule that was effective as of 12/15/2004

Also included are several fee schedules from other communities which we pulled off the internet.

Chief Dench 8 School St. Gloucester,Ma 01930

Inspector Mountain 8 School St. Gloucester, Ma 01930

7/29/10

Dear Chief,

I would like to bring to your attention a possible revenue source that has long been overlooked. I have researched several surrounding cities and discovered that their fire departments charge fees for all permits and all inspections whereas we charge for all permits but charge only for two inspections; real estate transfers and tank trucks. There are several other inspections for which the fire department should charge a fee as our expertise plays an enormous role in public safety. A role that no other department in the city is capable of. These fees range from twenty- five dollars to fifty dollars for most inspections, up to two hundred dollars based on the size of the project. Additionally certain permits should have to be renewed annually, creating more revenue perhaps as much as one hundred thousand dollars and adding to public safety.

Attached is a proposed fee schedule for inspections and renewal time frames. I have not included other fees that we should be charging for such as excessive false alarm responses, monitoring fees, etc.

Sincerely

Inspector Joseph Mountain

_	Marie Marie Carlo
0	
7	
The State of the S	

PERMITS THAT HAD NO FEE ATTACHED  PLANS REVIEW - PROJECTS 7500 SOFT OR LESS PLANS REVIEW - PROJECTS GREATER THAN 7500 SPRINKLER SYSTEMS PLAN REVIEW - COMMERCIAL HOSPITAL BAYCARE FACILITIES HURSING HOMES HURSING HOMES THEATRE ROOMING/LODGING LOUDENICY - PER UNIT	SUPERINSED FIRMS OF CANIDIS STORAGE AMMONITON, LI ACK POWDER, ETC. SHUT-DOWN FIRE PROTECTION SYSTEMS COMBUSTIBLE STORAGE 12,500 CU FEET) RODFINGTAR KLT THE OFERATIONS FUNISA HING & HISECTOROM BOWLING LANE RESURFACING OUSLEST-COSION PREVENTION DUST EST-COSION PREVENTION UNISA STURFACES THEREBUILDINGRECAPPING PLANTS CERTADONAL BONFIRES CERTADONAL BONFIRES DOMFIRES 772 -76 CHRISTMAS TREE BURNING 12/20 - 417 COVENED MALL BUILDING CHAMPLES AFES AND SOLUDS STECKLE SASES AND SOLUDS FLAMMABLE JASES AND SOLUDS	LICENSE FEE DESCRIPTION  SHONE DETECTORS (NEW CONSTRUCTION)  SHONE DETECTORS (NEW CONSTRUCTION)  SHONE DETECTORS (SALE OR TRANSFER)  1 UNIT  2 UNIT  3-5 UNIT  3-7 UNI
		ins lallano
RENEWAL RENEWAL NONE NONE 3 JOHTHS AUBULLY AMBULLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AMBULLY AM		€
PROPOSEC	\$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00 \$25.00	S25.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00 \$75.00
	\$50.00 \$50.00 \$50.00	\$50.00 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00
\$50.00 \$50.00	\$25.00	\$50.00 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00
	\$50.00 \$50.00	\$PRINGFIELD  \$50.00 \$50.00 \$50.00 \$50.00 \$50.00
\$50,00 \$50,00	\$50.00 \$50.00	ARLUNGTON  \$50.00 \$100.00 \$100.00 \$100.00 \$100.00
	\$50,00	DANVERS N \$35.00 \$35.00 \$35.00 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00
	\$25 00 	MANGHESTER REVERLY \$50.00 \$50.00 \$160.0 \$160.0 \$150.0 \$150.0 \$25.00 \$25.00 \$25.00 \$25.00
\$25.00 \$40.00 \$50.00 \$50.00		\$150.00 \$160.00 \$150.00 \$25.00
		\$ALEM \$50,00 \$50,00 \$50,00

	CLE BORNERS  OLE BORNERS  PROPAGE INSTALLATIONS  CAMPSROUNDS  VASTE CLI LANKS  VASTE CLI LANKS  VASTE CLI LANKS	LICENSE FEE DESCRIPTION ANSUL SYSTEMS SPRINKLER SYSTEMS UNDER 7500 SOJET SPRINKLER SYSTEMS - 7501 - 40,000 SOJET SPRINKLER SYSTEMS - 10,000 SOJET SPRINKLER SYSTEMS - 10,001 SOJET SPRINKLER SYSTEMS - 10,001 SOJET	Philippe Market and Control of the C
PROJECT SPEC! \$50,00	###JAVTTA \$1000 ###JAVTTA \$2000 ###JAVTTA \$2000 ###JAVTTA \$20000 ###JAVTTA \$20000	CURRENT FEE \$50.00 \$50.00 \$100.00	
\$50.00	\$50.00	PROPOSED FEEL SAUGUS SPRINGFIELD ARLINGTON	
		DANVERS MANCHESTER BEVERLY SALEM	



### GLOUCESTER FIRE DEPARTMENT PERMIT/ LICENSE FEES

		PERMIT, LICENSE OR	
	CURRENT	FEE ALLOWED BY	LEGISLATION
	FIRE DEPT.	LAW, REGULATION	AUTHORIZING
PERMIT OR LICENSE FEE DESCRIPTION	PERMIT FEE	OR ORDINANCE	FEE
			<del></del>
SMOKE DETECTORS (NEW CONSTRUCTION) **	\$25.00	M.G.L. c. 148, s.26F	M.G.L. c. 148, s. 10
SMOKE DETECTORS (SALE OR TRANSFER)	\$25,00	M.G.L. c. 148, s.26B	M.G.L. c. 148, s.10
OPEN BURNING PERMITS **	\$15.00	M.G.L. c. 48, s.13	M.G.L. c. 148, s.10
OIL BURNER AND/OR OIL TANK INSTALLATION	\$25.00	527 C.M.R.* 4.03 (1)(b)	M.G.L. c. 148, s.10
BLASTING OPERATIONS **	\$25.00	527 C.M.R. 13.04 (11)	M.G.L. c. 148, s.10
UST REMOVALS AND INSTALLATIONS	200,00	M.G.L. c. 148, s.38A	M.G.L, c. 148, s.38
NEW (TANK) STORAGE FACILITY	200,40	527 C.M.R. 9,07 (M)(2)	M.G.L. c. 148, s.3
STORAGE FACILITY SUBSTANTIAL ALTERATION	\$25.00	527 C.M.R. 9.07 (M)(4)	M.G.L. c. 148, s.38
LP GAS STORAGE/USE **	\$25.00	527 C.M.R. 14.03 (1)	M.G.L. c. 148, s.10
FLAMMABLE & COMBUSTIBLE LIQUIDS	-\$25.00	527 C.M.R. 14.03 (1) & 15.04 & MGL C, 1	48, S. 23 M.G.L. c. 148, s.10
CUTTING, WELDING STORAGE/USE OF GASES	\$25.00	527 C.M.R. 39.04 (1)	M.G.L. c. 148, s.10
SUPERVISED DISPLAY OF FIREWORKS	\$25.00	527 C.M.R.2.05, S.3-7	M.G.L. c. 148, s.3
PYROTECHNIC SPECIAL EFFECTS	\$25.00	527 C.M.R.2.09	M.G.L. c. 148, s.3
FIREWORKS MANUFACTURER, STORAGE, ETC.	\$25.00	M.G.L. C. 148, S. 12 &527 C.M.R.2.09	M.G.L. c. 148, s.3
DISPENSING OF MOTOR FUEL	\$25.00	527 C.M.R. 5.08 (6)(b)	M.G.L. c. 148, s.1
TRANSPORT OF COMBUSTIBLE LIQUIDS	\$25,00	527 C.M.R. 8.04, S. 2-4	M.G.L. c. 148, s.1
SALAMANDER (HEATER) PERMIT	\$25.00	527 C.M.R. 20.01 (10)	M.G.L. c. 148, s.1
SUPERVISED FIRING OF CANNONS	\$25.00	527 C.M.R. 22.03 (1)	M.G.L. c. 148, s.1
STORAGE AMMUNITION, BLACK POWDER; ETC.	\$25.00	527 C.M.R. 13.04 (2)	M.G.L. c, 148, s.1
SHUT-DOWN FIRE PROTECTION SYSTEMS	\$25.00	M.G.L. c. 148, s.27A & 527 CMR 1.06	M.G.L. c. 148, s.1
COMBUSTIBLE STORAGE (>2,500 CU. FEET)	\$25.00	527 CMR 10.03(5)(5)	M.G.L. c. 148, s.1
RODFING/TAR KETTLE OPERATIONS	\$25.00	527 CMR 10.03(12)(d) & M.G.L. c. 148, s.28/FIRE 0	HIEF'S O. M.G.L. c. 148, 8.2
FUMIGATING & INSECTICIDAL FOGGING PERMIT	\$25.00	527 C.M.R. 10.06 (2)	M.G.L. c. 148, s.1
BOWLING LANE RESURFACING	\$25.00	527 C.M.R. 10.15(1)(b)	M.G.L. c. 148, s.1
DUST EXPLOSION PREVENTION	\$25.00	527 C.M.R. 10,16	M.G.L. c. 148, s.1
MATCHES (> 25 CASES)	\$25.00	527 C.M.R. 10.18	M.G.L. c. 148, s.1
OVENS & FURNACES	\$25.00	527 C.M.R. 10:19	M.G.L, c. 148, s.1
TIRE REBUILDING/RECAPPING PLANTS	\$25.00	527 C.M.R. 10.21	M.G.L. c. 148, s.1
CEREMONIAL BONFIRES	\$25.00	527 C.M.R. 10.23 (1)	M.G.L. c. 148, s.1
BONFIRES 7/2 - 7/6	\$25.00	527 C.M.R. 10.23 (2)	M.G.L. c. 148, s.1
CHRISTMAS TREE BURNING 12/26 - 1/7	\$25,00	527 C.M.R. 10.23 (3)	M.G.L. c. 148, s.1
REMOVAL OF PAINT/ROOFING MATERIALS	\$25.00	527 C.M.R. 10.24 (3)	M.G.L. c. 148, s.1
COVERED MALL BUILDING	\$25.00	527 C.M.R. 10.26	M.G.L. c. 148, s.1
CELLULOSE NITRATE FILM	\$25.00	527 C.M.R. 10,27	M.G.L. c. 148, s.1
COMPRESSED NATURAL GAS	\$25.00	527 C.M.R. 26.06	M.G.L. c. 148, s:1
PLAMMABLE GASES AND SOLIDS	\$25.00	527 C.M.R. 14.03	M.G.L. c. 148, s.1
SPECIAL SEASONAL DECORATIONS	\$25.00	527 C.M.R. 21.02	M.G.L. c. 148, s.1
HAZARDOUS SUBSTANCES LEFT UNATTENDED	\$25,00	527 C.M.R. 25,08	M.G.L. c. 148, s.1
COMBUSTIBLE FIBERS	\$25.00	527 C.M.R. 28,03	M.G.L. c. 148, s.1
			~ <del>~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~</del>
RUBBISH CONTAINERS (SIX OR MORE OU. YDS.)	\$25.00	527 C.M.R. 34.03	M.G.L. c. 148, s.1

^{*} UST = Underground Storage Tanks

Smuke 1 unit 50 2 1 160 3-5 11 150



### Town information

About	Saugus

Town Departments

Boards & Committees

Online Payments

Meeting Calendar

Links

Subscribe to News

Contact Us

### Search Our Site

Site This Folder Search

Advanced Search

en French and Company

Saugus, MA

Get the 10 day forecast

79°F

Partfy Cloudy

Feels Like: 80°F Humidity: 51% Wind: ESE at 7 mph Enter city/zip

> Geraen Calender For Your Lawn For Your Garden

Most Fuel Efficient Cars Ever

### Fee Schedule

Printer-Friendly Version

FEE	TYPE OF PERMIT	TIME LIMIT	AUTHORITY
\$50,00	BLASTING PERMIT	30 DAYS	Ch. 148, sec.9
\$50.00	BLASTING Plan Review		527 CMR 13.0
\$50.00	Blasting Renewal	***************************************	***************************************
\$50.00	SPRINKLER PERMIT	30 DAYS	Ch.148, sec. 10A
\$50,00	FIRE ALARM PERMIT	30 DAYS	Ch.148, sec. 10A
\$30.00	OIL BURNER PERMIT	244	Ch.148, sec. 10A
\$25,00	Occupancy Permit Inspection		
\$50.00	Smoke Detector Inspection	Per unit 60 DAYS	Ch.148, sec. 26F
\$50.00	Smoke Detector Re- Inspection	Per unit 60 DAYS	Cn.148, sec. 26F
\$50.00	Hotel, Motel Occupancy	Per unit	
	inspection		
COMMERCIAL BL	IILDING PLAN REVIEW		
\$50.00	New Buildings	Per plan	S.B.C. 113.5
\$50.00	Occupancy Permit Inspection	***************************************	
550.00	Alterations & Additions <50%		
550.00	Tank installations and Removals (underground)	30 Days	Ch.148, sec. 38A
\$160.00	1,000 Gallons or More		
30.00	Tank Installations & Removals (above ground)	30 Days	
30.00		V/A	Ch.148, sec.10A 527
50.00	Installation<500 Propane 500 - 999 WC		CMR 6.0
50.00	Propane 500 - 999 WC	? Years / April	Ch.148, sec.9 & 10A
	Propane 500 - 999 WC Flammable fluids & 2 gases	2 Years / April 2 Years / April	}
50.00	Propane 500 - 999 WC Flammable fluids & gases Ammunition, 2		Ch. 148, sec. 9 & 10A

\$50.00	Tank truck inspection	2 years	Ch.148, sec.13 527 CMR
\$25.00	Tar Kettles (propane)	30 DAYS	C.148, Sec.9
\$25.00	Welding & Cutting		

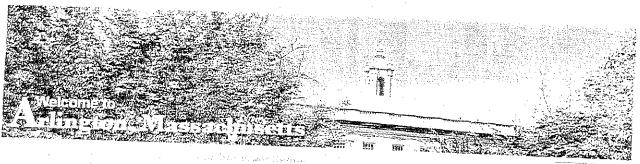
Revised: July 1st, 2007

Town of Saugus, Massachusetts 298 Central Street, Saugus, MA., 01906
Phone: 781.231.4111 Fax: 781.231.4109 Email midonovand saugus-ma.gov. Web Disclaimer
Virtual Town Hall Website

### Permit Fees

Permit/ Service		
Blasting permit	Fee	
Cutting & Welding.	\$ 50.00	
Disconnect/Disable Fire Alarm/Sprinkler System	\$ 50.00	
Fire alarm system	\$ 50.00	*******
Initial connection to Radio Box		
Annual fee for Radio Box	\$ 300.00	
Monitoring fee for central station per property	\$ 300.00	
Private fire alarm test with Radio Box	\$ 150.00	
Private alarm system test	\$ 75.00	
	\$ 50.00	
Fireworks permit /Site review	\$ 50.00	_
Firing Cannon	\$ 50.00	
Flammable Fluid, Solid Storage-Class A- up to 165 gallons		
Flammable Fluid, Solid Storage-Class B- up to 500 gallons	\$ 50.00	_
Flammable Fluid, Solid Storage-Class C- up to 1000 gallons	\$ 50.00	
Flammable Fluid, Solid Storage-over 1001 gallons	\$ 50.00	
Fuel oil storage permit (per gallon capacity)	\$ 50.00	
0-1500	\$ 50.00	
1501-5000	\$ 75.00	
5001-7500	\$150.00	
7501 and over	\$250.00	
Furnigating		
Install Carbon Monoxide Detectors	\$ 50.00	
Install/Removal of above ground Storage Tanks	\$ 50.00	
Install/Removal/Seal of underground Storage Tanks	\$ 50.00-250.00 based on gallons	
And the turbout of underground Storage 1 anks	\$ 50.00-250.00 based	
Oil Burner/Oil Tank for Home heating	on gallons \$ 50.00 each	
Storage of ammunition/Small arms	\$ 50.00 each	
Unvented Propane/Natural gas heater		
Self Serve Gas Station	\$ 50.00	
Smoke Detector Inspection: I family	\$ 50.00	
Smoke Detector Inspection: 2-family	\$ 50.00	
Smoke Detector Inspection: Multifamily (3-6 units)	\$100.00	
, and a surface of the surface of th	\$150.00	

Smoke Detector Inspection: Single Family	\$ 50.00
Smoke Detector Inspection: Multifamily 7 units \$200 (add \$50 each additional unit)	
Smoke Detector Inspection: Multifarmily (13+ units)	\$200.00-450.00
Sprinkler Systems- Wet system permit & pre-plan review	-\$500.00
Sprinkler Systems- Dry system permit & pre-plan review	\$100.00
Suppression Systems- Wer Chemical system permit & pre-plan review	\$100.00
Storage LP propane 0-100 gallons	\$ 50.00
Storage LP propane 101-1000 gallons	\$ 50.00
Storage LP propane Over 1001 gallons	\$120.00
Tanker Truck permit - Storage	\$225.00
Tanker Truck permit - Overnight Parking	\$ 50.00 eyery 2 yrs.
Dumpster Permits - 6 yards or greater in the aggregate	\$ 50.00 every 2 yrs.
a yards of greater in the aggregate	\$50.00/ dumpster



Search

### Fire Department Fees

Printer-Friendly Version

Permits & Fees as of October 27, 2009 Inspections are Monday-Friday 1 p.m.- 4 p.m. Call 781-316-3800 to schedule an inspection.

### Permits for Hazardous Activities:

Permits granted under Section 10A, Chapter 148 of the Massachusetts General Laws:

Oil burner installation or alteration: \$50.00 \$50.00 \$50.00 \$50.00 Oil burner removal: Oil tank installation: \$50.00

Oil tank removal (above ground): Oil tank removal (under ground): Up to 999 gallons - Residential: Up to 999 gallons - Commercial: \$50.00 \$120.00 Over 999 gallons - Residential: \$120,00 Over 999 gallons - Commercial: \$200.00 Tar kettles. \$50.00 Certificate of Approval - flammable liquid tank trucks: \$50,00

Permission is required before following permit is Issued

Supervised display of fireworks: Installation of liquefied petroleum (LP) equipment \$100.00 \$50.00 Storing of gunpowder and small arms ammunition: \$50,00 Blasting of rock: \$100.00 Keeping, sale and use of model rocket engines: Use of salamanders for drying construction materials: \$50.00 Supervised firing of cannon: Cutting/welding/hotwork (details and requirements) \$50.00

Floor Finishing (necessary if any flammable liquids used) \$50.00 \$50.00

Installation of Fire Detection and Extinguishing Systems

Schedule of permit fees for the installation of fire detection and extinguishing systems required by the Commonwealth of Massachusetts Building Code: Plan review required before permit is issued: \$50.00

Fire detection and alarm systems - 1 to 10 devices \$50,00: each additional 10 devices or fraction thereof

Fire line and/or standpipe installations \$50.00 plus \$50.00 foe each hose outlet. To instell a sprinkler system in a building - \$50.00 maximum

Fixed chemical, powder or inert gas extinguishing systems: \$50.00

Fees for Fire Safety Services:
Connection/Disconnect private Fire Alarm Master Box to the Municipal system \$120.00 plus materials

\$50.00 Fire alarm master box annual fee: Sprinkler or standpipe test or shutdown for tests: \$500.00

Licenses for land for explosives and inflammable materials: \$50.00 \$1,800.00 Miscellaneous Inspections and Fees

\$50.00

### Smoke Detector/Garbon Monoxide Inspections

1 family dwelling: \$50.00 2 family dwelling: \$80.00 3 to 5 family dwelling: \$100.00 6 family dwelling and above: \$200.00

### Research for 21E

Research for underground fuel storage - \$50,00 per hour (one hour minimum)

Penalty for Premature Work



Compos Carr





# Town of Danvers Massachusetts Fire/Rescue

### Fee Schedule

ilsbecilor fae	Inculded in Permit Fee Inculded in Permit Fee Inculded in Permit Fee Inculded in Permit Fee			\$50.00 \$50.00 Per Unit \$50.00 Per Unit	\$50.00 Per Unit	\$.045 × Sq. Ft. of Project \$3.00 Per Device / Appliance	\$50.00 \$1.00 Per Head	\$.045 x Sq. Ft. of Project \$3.00 Per Head	Revised: March & one
Permit Fee	\$35.00 \$35.00 Per Unit \$35.00 Per Unit \$35.00 Per Unit (o a total of \$500.00	\$50.00 \$100.00		\$50.00 Per Unit	\$50.00 Per Unit	\$50.00 \$50.00	\$50.00 Per Unit \$50.00 Per Unit	\$50.00 \$50.00	Fax 978-762-0246
Egolfettonirahbwal	60 Days from date of issue 60 Days from date of issue 60 Days from date of issue 60 Days from date of issue	Projects 7,500 Sq. Ft. or less Projects greater than 7,500 Sq. Ft.		6-12 Months 6-12 Months 6-12 Months 6-12 Months		12 Months 6 Months	6-12 Mönths 6-12 Months	12 Months 6 Months	64 High Street - Danvers, Massachusetts 01923 - 978.762.0245 - Fax 978-762-0246
	FP-7 FP-7 FP-7 FP-7			FP-6 FP-6 FP-6		FP-6 FP-6	FP-6	FP-6 FP-6	64 High SI
Smoke & Carbon Monoxide Defector	Ch 148 §26F & §26F1/2 Single Family Two Family Three to Five Units Six or More Units	General Plan Review	Fire Alarm Systems (NFPA 72):	Residential Single Family Two Family Three to Five Units Six or More Units	Non-Residential	New or Major Renovations Modifications to Existing Systems Fire Sprinkler Systems (NFPA 13):	Residential (NFPA - 13D Systems) Multi-Family (NFPA - 13R Systems) Non-Residential (NFPA - 13)	New or Major Renovations Modifications to Existing Systems	Page 1

Revised: March 4, 2010



# Town of Danvers Massachusetts Fire/Rescue

### Fee Schedule

				•		
Plain Review Insugation Fee	\$50.00 + \$3.00 Per Device Inclusive Inclusive Inclusive Inclusive	Inclusive \$50.00 Per UST Inclusive Inclusive	Fire Watch Detail, As Required Inclusive Fire Watch Detail Required \$50.00	Inclusive Inclusive Inclusive N/A Inclusive	Inclusive Inclusive \$25.00 Per Blast Observation Inclusive	To Be Determined
Permit Fee	\$50.00 \$50.00 \$50.00 \$50.00 \$50.00 \$50.00	\$50,00 \$50,00 \$50,00 \$50,00 \$50,00	\$50.00 (Per Vehicle) \$50.00 \$50.00 \$50.00	\$50.00 \$50.00 \$50.00 \$50.00	\$10.00 \$10.00 \$50.00 \$50.00	\$50.00
Ethiaibilikalieva	Project Specific Annually Annually Initial Installation At Time of Remonal	At Time of Removal Upon Modifications Annually (exp. April 30) Job Specific	Dietritial (Even Years) Event Specific 6 Months Initial Installation	Annually (exp. On D.O.B.) Until Changed or Removed Annual Project Specific Event Specific	January 15 - May 1 Annual Project Specific Annual	
		FP-290R FP-290 FP-290 (Part 3) FP-6 FP-44			08P 08P FP-6 FP-6	
Carbon Monoxide Alarm Systems Fuel Storage	Flammable and Combustible Liquids Flammable Gases and Solids Oil Burner Installations Oil Tank Installation UST Tank Removal	Storage Tank Registration Reports Permit to Maintain Storage Facility Cutting and Welding Fuel Transfer Tank	Special Suppression Systems Un-Vented Gas Fired Space Heaters Storage of Black Powder, Smokeless	LP Gas Cylinders Storage Permit Cannon/Mortar Firing Permit Dumpsters Tents Open Burning Residential	Agricultural Blasting Dumpster Permits (over 6 yrads) Other Permits Required by Code But Not Listed Here	

Page 2

64 High Street - Danvers, Massachusetts 01923 - 978-762-0245 - Fax 978-762-0246



# Town of Danvers Massachusetts Fire/Rescue

## Fee Schedule

Re-Inspection Fees will be assessed for:	
<ol> <li>Pollow-up inspection after a failed test or inspection</li> <li>Systems not ready for inspection on the day of the appointment</li> </ol>	\$100.00 \$100.00
Waster Box Fees Copies of Records, Reports	\$200 On Approved.
Fire Watch Details: are calculated using the current detail rate. All Details are a 4 hour minimized	

### Manchester-by-the-Sea 10 Central Street, Manchester-by-the-Sea MA 01944-1399 Phone: 978-526-2000

### Permit Fees

### Department Permit Fees

Fire Alarm Installation Permit	\$50.0
Dumpster Permit	\$20.00
Oil Burner/Storage Permit - (Alteration & New Installation)	\$25.00
LP Gas Storage Permit (Propane)	\$25.00
Blasting Permit	\$25.00
Plan Review (Residential Projects)	\$35.00
Plan Review (Commercial Projects)	\$50.00
Certificate of Compliance (Smoke & CO Detectors Together)	\$50.00
Certificate of Compliance (Smoke or CO Detectors Separate)	\$25.00
Open Burning Permit - (Seasonal for Brush)	\$10.00
Open Burning Permit - (Cooking)	N/C
Fire Reports (Copy of Public Records)	\$5.00
Tank Installation Permit (Above Ground / Per Tank)	\$25.00
Tank Modification Permit (Aboveground /Per Tank)	\$25.00
Tank Removal Permit (Underground / Per Tank)	\$200.00
Tank Installation Permit (Underground / Per Tank)	\$100.00
Welding, Cutting & Heat Treating Permit	\$25.00
Model Rocket Permit	
Cannon and Mortar Firing Permit	\$10.00
Explosives Storage Permit (Ammunition or Black Powder)	\$10.00
Storage of Combustible Materials	\$10.00
Special Seasonal Decorations	\$10.00
Compressed Natural Gas Storage Permit	\$10.00
Fireworks Display Permit	\$25.00
Limited Special Effects Permit	\$25.00
Flammable & Combustible Liquids Storage Permit	\$25.00
Flammable Gas & Solids Storage Permit	\$25.00
Sprinkler Installation, Alteration & Repair Permit	\$25.00
Salamander Permit	\$25.00
Cemporary Heat Permit	\$25.00
ar Kettle Permit	\$25.00
AND WELLES	\$25.00

Oven & Furnace Permit	\$25.00
Tank Vehicle Overnight Parking Permit	\$25.00
Tanks & Container Permit	\$25.00
Fumigation & Insecticidal Fogging Permit	\$25.00
Transportation of Combustible Liquids Tank Truck Permit	\$30.00
Fire Suppression	\$25.00
Hazardous Substance left unattended	\$25.00
False Alarm Response (After 1st Offense)	\$100.00
Fire Apparatus Usage (Special Occassions)	\$100.00

i					
Approximately 1		Beverly Fire Department			
		ATV			
		A History of Service			
	Home				
	Chief Pierce				
	Fire Provention				
ŀ	Public Information				
	Office				
	Photo Gallery I				
	October News				
	Archived News				
-	Child Passenger				
-	Safety	Beverly Fire Department permit and	the state of the s		
	Fire Investigation Unit	inspection fees	Effective date 4/03/06		
ĺ	Emergency Medical	general permits			
	Service	re-issue of permits	\$25.00		
	Training/Safety	copy of fire report	\$10.00		
į	Dive Rescue	tank truck inspection	\$10.00		
	Fire Safety for	fireworks display	\$25.00		
İ	Adults	theatre inspections	\$25.00		
i	fire Safety for Kids	day care inspections	\$25.00 \$25.00		
Annotation to the state of the	Sparky's Hazard	fuel oil storage	\$25.00 \$25.00		
	House	on-site inspections	\$25.00		
1	Contact us	hospital inspections	\$50.00		
		nursing home inspections	\$50.00		
-		rooming or lodging home inspection	\$50.00		
Ì		group home inspection	\$50.00		
1	ĺ	install/remove underground storage tank (commercial)	\$100.00		
		install/remove underground storage tank (private residence smoke detector / CO inspection (26F1/2) one family or	\$50.00		
		COND	\$25.00 /\$50.00		
		smoke detector / CO inspection (26F1/2) two-family	\$50.00 /\$100.00		
ļ	-	smoke detector / CO inspection (26F1/2) 3-6 family	\$75.00 / \$150.00		
		smoke detector / CO inspection (26F1/2) over 6 units	\$300.00 -		
		inspection of kitchen suppression systems	\$500.00		
A. January		21-E search and segregation	\$25.00	Ì	
	Ì	review of plans and/or blueprints (under 7,500 sq, ft.)	\$25.00	1	
		review of plans and/or blueprints (7,500 - 49,000 sq. ft.)	\$25.00 \$50.00	Ì	
j		review of plans and/or blueprints (50,000 - 99,000 sq. ft.)	ዩተስለ ስለ	and the contract of	
		review of plans and/or blueprints. (over 100,000 sq. ft.)	\$150.00	-	
	,	Inspection for liquor license	\$50.00		
	i	inspection and certificate of occupancy for fire alarm and		-	
		sprinkler systems(commercial) under 7,500 sq. ft.	\$50.00		
		7,500 - 49,000 sq. ft.	\$100.00		
		49,000 - 99,000 sq. ft.	\$150.00	-	
		over 100,000 sq. ft.	\$200.00		
	į				

### Salem City Hall

93 Washington Street, Salem, MA 01970 ph: 978-745-9595

### Fire Prevention Fees

FIRE PREVENTION FEES	FEE	Duration
Smoke Detectors/Fire Alarm Systems- New Construction	\$50.00	
Permit to Install; includes plan review and on site location spotting, per site	\$30.00	Per Project
Smoke Detectors/Fire Alarm Systems Existing Construction	\$50,00	
On site inspection and issuance of Certificate of Compliance; per unit		
Chapter 148, §26F Smoke Detector Compliance (Resale)	\$20.00	Per compliance
Includes inspection and issuance of Certificate of Compliance per unit		
Review of Plans & Specifications Under 7,500 Sq. Ft.	\$50,00	Per Project
(Fire Dept. Approval for Building Permit)		
Includes placement of smoke detector locations and/or review of fire alarm system design		
Review of Plans & Specifications Over 7,500 Sq. Ft.	\$100.00	Per Project
(Fire Dept. Approval for Building Permit		
Installation of Sprinkler and/or Standpipe System	\$50.00	Per Project
Includes plans review, site inspection (s) and witness of acceptance test		<del> </del>
Installation of Fixed Fire Extinguishing System (Restaurant)	\$50.00	Per Project
Permit to install fixed extinguishing system to include plans review on-site inspection and final testing and acceptance of system.		
Installation of Fixed Fire Extinguishing System	\$50.00	Per Project
(Self-Service Gasoline Station)		
Permit to install fixed extinguishing system to include plans review, on-site inspection and final testing and acceptance of system	**************************************	
Installation and Storage of LP Gas	\$50.00	Per install
Issue application for permit to install includes on-site inspection		r er matan
Underground Storage Tank Removal	\$125.00	Per Project
Permit to remove/transport includes issuance of permit and on site inspection (s) of site and tank (s)		
nstallation of Underground Storage Tank	\$125.00	Per Tank
Permit to install includes plan review and site visit (s)		
Removal of Underground Storage Tank (500 gallons & above)	\$125.00	Per Tank
Permit to remove & transport includes issuance of permit and on-site inspection of site (5) and tank (s)		And the second s
Removal of Above Ground Storage tank (Under 500 gallons)	\$50.00	Per Tank
ermit to remove and transport		
dil Burner Permit & Permit to Store Fuel Gil	\$50.00	Per instalí
Permit application to install and certificate of completion. Includes on-site inspection and issuance of permit to store.		
irework or Theatrical Pyrotechnics Display	\$50,00	Per display
neludes review or display plan and site visit (s)		and the second second

The second secon		
Blasting Permit	\$50.00	
Includes on-site inspection and review of site plans		
Storage of Flammable Fluids (Annual Renewable)	. 2507	00 Annual
Includes site visit if required		No Sminat
Storage of Black or Smokeless Powder (Annual Renewable)	\$50.5	O Annual
includes site visit if required	450.0	Amnuai
Welding and/or Cutting (Annual Renewable)	TEA A	/) /1
Includes site visit if required	. 550.0	0 Annual
Operation of Repair Garage (Annual Renewable)	the contract of the contract o	
Includes site visit if required	Ψ,υσφ	O Annual
Tar Kettle Operation (Annual Renewal)	de co	
Includes site visit if required	35U.U	Annua!
Underground Storage Tank Registry		
(Mass. Form FP290)	\$50.00	
Tank Truck Inspection		Per Tank
	\$50.00	Per Inspection
Includes inspection of vehicle at Fire Prevention and issuance of permit and decal		111250001031
Transfer Tank Vehicle Inspection	የፍስ ስስ	Per Inspection
Includes inspection of vehicle at Fire Prevention and issuance of permit and decal for contractor with pickup/service truck (single user)	V03,00	rei hispection
Carpet or Fabric Approval	625 AA	7
Includes issuance of permit and review of use plan	\$50,00	Per approval
Chapter 21E Site Assessment Report	Ø # A . A . A	
includes research and issuance of report	\$50.00	Per report
Copy of Fire Report	615.00	
includes research and issuance of report(s)	\$10.00	Per report
inspection of Summer Camp (Annual)	\$50.00	Per
Pre demolition Permit		inspection
Cents	\$25.00	
	\$30.00	
Annual Renewable Permits	\$25.00	
Leep and store paints for Spray Booth	\$25.00	Annual
ermit to install Spray Booth	\$50.00	
Lerosene Heater	\$25.00	WARE TO THE PARTY OF THE PARTY
umpsters/Containers	\$25.00	

City Hall Annex Three Pond Road Gloucester, MA 01930



TEL 978-281-9781 FAX 978-281-9779 sgarcia@gloucester-ma.gov

# CITY OF GLOUCESTER

COMMUNITY DEVELOPMENT DEPARTMENT

# MEMORANDUM

TO:

Mayor Carolyn Kirk

FROM: Sarah Garcia, Community Development Director

City Council Acceptance of Seaport Bond

Funds for Harbor Walk

October 18, 2010

The Seaport Advisory Council has awarded \$500,000 to the City of Gloucester for design and construction of a Harbor Walk in the downtown area. This award moves the City substantially forward toward accomplishing this important objective.

The 2009 Harbor Plan and Designated Port Area Master Plan identified the Harbor Walk strategy.

"Create linked public access segments that can create a critical mass to attract investment. A continuous, active waterfront corridor can stimulate the new investment needed from emerging maritime commerce as well as serving the widely-expressed desire from citizens for access along the harbor." (Section 4-2, The Role of Supporting commercial

The draft 2010 Harbor Economic Development Plan identifies the "Future Public Realm" on a map that looks at opportunities for a harbor walk from Stacey Boulevard to Cruiseport.

The current Harbor Walk proposal builds upon existing built portions, linking them to create a continuous waterfront walk from the Visitor's Center at the Chamber of Commerce to the recently purchased (4-C2. This section of the walk will emphasize connections to downtown both Main Street and the Civic Center - to reestablish the essential economic link between downtown and the waterfront. Please find attached the analysis performed by the project managers in Community Development.

Please forward our request to the City Council for acceptance of the grant funding from the Seaport Advisory Council. Thank you.

Attached: 2010 draft Harbor Economic Development Plan "Future Public Realm" map Gloucester Harbor Walk map and segment analysis



# CITY OF GLOUCESTER FIRE DEPARTMENT 8 SCHOOL ST. GLOUCESTER, MA 01930 978-281-9760



September 23, 2010

Carolyn Kirk, Mayor City of Gloucester 9 Dale Ave. Gloucester, MA. 01930 RECEIVED
SEP 28 2010
Mayor's Office

Mayor Kirk,

I am seeking Administration support and City Council approval of a City Ordinance enabling the Fire Department to bill for certain Fire Department responses. I have enclosed relevant background material and supporting documentation.

The Gloucester Fire Department is not alone in its difficulties fulfilling its mission due to a lack of funding. Fire Departments around the country are being faced with staffing shortages, malfunctioning equipment, and a lack of training due to the nationwide financial crisis. Municipalities are seeking new and innovative methods of increasing revenue to continue to provide effective and efficient services, without raising taxes.

Across the country, municipalities have begun billing for Fire Department responses. This process has enabled municipalities to maintain, and in some cases actually expand the level of service that their residents have come to expect.

The Commonwealth of Massachusetts mandates supplemental insurance coverage for Fire Department responses on all structure and vehicle insurance policies. Yet if the Fire Department does not bill the insurance company for it's response, the funds set aside for that response go unexpended and become additional profits for the insurance company.

The process that I am proposing is quite simple. The Fire Department would enter into an agreement with a billing company for billing services. On Fire Department responses such as Motor Vehicle Accidents, Structure Fires, or Hazardous Materials Incidents, the Fire Department will collect the responsible party's



# CITY OF GLOUCESTER FIRE DEPARTMENT 8 SCHOOL ST. GLOUCESTER, MA 01930 978-281-9760



insurance company information and forward it to the billing company. The billing company will bill the insurance company for our response. The Fire Department will have electronic access to an account set up by the billing company that will enable us to monitor bills that have been sent out, payments that have been received, etc. The billing company is paid either by retaining a portion of the revenue collected or by adding an administrative fee to the bill.

There is no out of pocket expense for the responsible party, as only the insurance company will receive a bill. There are no added costs, surcharges, or insurance premium increases for the responsible party because of the Fire Department's charge for its response.

The revenue collected would be set aside in a revolving account to be utilized by the Fire Chief as he/she sees fit. As you are well aware there is no shortage of needs in the department. The Chief and I have discussed several ideas including completing tasks that are related to the recent Management Audit of the Fire Department but have not been completed as of yet due to a lack of funding. One billing company conservatively estimated revenue at \$60,000 annually, but that was based on old data and with new reporting methods that revenue estimate should increase.

I have attached relevant information about the revenue recovery process. There are 2 municipalities on the North Shore, Wenham and Andover, that already utilize this revenue recovery process with great success. I hope you look favorably upon this request and as always I am available to answer any questions that may arise.

Respectfully,

Stephen Aiello, Deputy Chief Gloucester Fire Department

cc. Jim Duggan Suzanne Egan Chief Dench

# EMERGENCY SERVICES BILLING CORPORATION

March 19, 2008

Cost Recovery Programs for Paid, Volunteer & Combination Departments

# Education

ESBC was founded in 2006 by a consulting firm of professionals holding degrees in business administration, finance, accounting, engineering, mathematics, and law

# Esperience

ESBC's founders have the following collective relative experience; Over 75 years of insurance claims

adjusting Over 25 years in collections

Over 10 years as trial lawyers

Over 2 years as insurance defense attorneys

The founding consulting frem is a malti-million dollar corporation in business nearly two decades, which provides great financial strength and



# Next Year's Budget Today

## About Us

With the founders' extensive insurance claims experience it was quickly recognized that fire departments' interests were not being properly served. This lead to the formation of ESBC (Emergency Services Billing Corp.), which has established a billing business to help relieve the burden fire departments across the country incurs.

ESBC knows how to present fire department bills to the insurance industry in a manner that promotes full payment of bills faster. This is a result of ESBC knowing the reasonable cost of providing services. The ESBC bills reflect the total reasonable cost of the provided services, which typically averages \$1000 per auto response.

ESBC has in-house legal counsel that is able to address all the complex legal issues involved with the billing and collections process. In addition, our legal staff is prepared to help draft a " custom ordinance that can return badly needed service reimbursement to your depart-

Unlike what many expect to hear, our services are FREE to you. In many states, all of our fees can be paid by the insurance companies we work with. You will never have any charge associated with our services on MVA's. All sums recovered for fire department services are paid to the department.

## Contract

Our contract gives us the power to bill and collect on your behalf. This allows us to have the ability to bill effectively and resolve any collections issues that arise. This contract protects the fire departments liability in regards to billing and collections by giving ESBC the power to settle claims on their behalf.

# The Billing Process

The billing process is quite simple for the department as they are only responsible for providing us the appropriate information necessary to construct an accurate claim on your behalf. Once the depart-



ment is called out for an auto response we require the completion of only one form. This form provides us with the equipment used on the scene, man hours by rank responding, materials used, and any damages or other fees associated with your response.

## Determining Rates

ESBC has created a rate schedule by taking into account all costs and expenses related to your equipment and labor hours expended. Our labor rates are calculated by adopting a fee schedule for both paid and volunteer firefighters taking into consideration rank. Our policy includes billing for every 15 minute increment once the equipment and responders are on scene. We are able to even collect for your demobilization and cleanup once returned to the firehouse.

To best serve fire departments we feel that we have compiled a great force of employees that will effectively return funds due for your service.

# Quick Facts

- Local Taxpayers are paying for the fire department to respond to accidents caused by non-tax paying citizens
- Recent studies, have shown that, between 40-85% of accidents are from non-taspaying citizens. Variation due to location and traffic volume.
- The intention of tax dollars is to cover the basics required to operate a fire department for "fire protection", not for the coverage of expenses incurred from an automobile accident. That is what auto insurance is for.
- Many fire departments are being forced to reduce their staff size or alter their spending due to budget restraints. Many even are restricted from purchasing much needed equipment or technology because money is needed to cover the increased expense of emergency responses.
- All of these facts result in a cost of a less safe fire department and community.



**EMERGENCY SERVICES** 

**EMERGENCY SERVICES** BILLING CORPORATION

P.O. BOX 247 - Brownsburg, IN 46112 877-269-8237 - Fax: 877-269-8240 www.esbc.biz - info@esbc.biz

DON'T RUN FOR FUN WE BILL FOR AUTO AND TRUCK RESPONSES

# Is the Community Responsible?

Are your automobile responses outnumbering your house fire responses? Are you experiencing budget drains due to these increased auto responses? ESBC has come to your rescue! ESBC (Emergency Services Billing Corp), an Indiana-based company, specializes in billing to make sure your department gets reimbursed for the MVA calls it responds to!

Fire department budgets are under an ever-increasing strain, local governments are under evermore pressure to restrain spending and the general public is overburdened with taxes. One way for fire departments to help address this financial stress is to do cost recovery specifically on those non-tax paying residents.

Many firefighters think, "I'm an emergency responder. This is just what I do!" But the community your department serves shouldn't be forced to "volunteer" to cover increased

costs by increasing calls for responses they didn't cause, especially for out-of-area auto owners!

Local tax-payers are paying to maintain the costs that keep your department open and ready to respond to community emergencies. When you have to use more-and-more of those funds to aid auto owners, many of whom are from outside the area, your community suffers. ESBC believes that volunteer departments have a duty to get some of that money back if possible, and can help show you how to accomplish cost recovery.

With the ever-growing amount of traffic on the roads and highways that surround local communities, more-and-more accidents involve tractor tailors traffic that is passing through. It is unfair for your department, and community, to be saddled with all the expense of dealing with the accidents and emergencies caused

by those passing through to another city or town.

Many states have authorized fire departments to bill for these calls to try and address this escalating problem. It's unfair for your community and department to bear the burden of footing the entire bill for these types of calls while the insurance companies continue to collect premium payments to cover the same accidents.

The billing of auto accident responses, for both paid and volunteer departments, is a much needed tool. Not billing takes money away from your investment in equipment, training, updating technology, etc. ESBC can help your department lighten the strain on your budget and local community through our billing services. In many cases, all of our fees can even be paid by the insurance companies we work with!

Let us show you how to make this work for your department!

# "Did you know that most auto insurance policies cover all costs associated with an auto accident, including fees for services from fire departments?" There is no better time than now to begin a cost accident property and your fire departments. WILL (OUR? BUDGET SURVIVE THE MARKET RUN?

# What Billing Can Do for You!

# Equipment & Technology

- Purchase a safer environment by purchasing newer and better equipment
- Purchase needed newer technology that will assist in protecting your community and staff
- Help with the costs of maintaining equipment

## Staff

- Help prevent job cuts due to budget restraints
- Allow for more training
- Assist with wage restrictions
   & benefit restrictions

# Community

- Help relieve the tax burden
- Provides a more equipped department to protect the community at whole

# EMERGENCY SERVICES BILLING CORPORATION

P.O. BOX 247 - Brownsburg, IN 46112 877-269-8237 - Fax: 877-269-8240 www.esbc.biz - info@esbc.biz We would be more than happy to come give a presentation to your department or to any other surrounding department that would be interested. Our goal is to help better serve you by collecting money that you are due. Don't wait another day.

ESBC IS READY TO DO YOUR

BILL**UNG.** 

# Recovery Billing

# By: Samuel Yount Assistant Chief/MSO South Pierce Fire and Rescue EMS Section Education Contact

Phone: 253.377.1963

# (Reprinted from the Washington Fire Chiefs Website posted on 5/13/2010)

In the 80's when I was a firefighter for Maple Valley, the Chief decided to be innovative and start ambulance transports out of the fire station. The thought of this process was beyond grasp for most folks in the fire service because we would now be billing for the additional services. In today's economy, with ALS/BLS billing being such an important part of our current budgets, we are always looking for new ways to retain the services we currently enjoy.

I was approached not long ago about billing for recoverables on Motor Vehicle Collisions (MVC) and structure fires; I had a flash back to the 80s and ambulance billing. The first thought was "WE CAN'T DO THAT!" I thought it would be double billing since we receive taxes for that service. I then very quickly remembered we receive taxes for EMS as well but we bill for the additional services at no additional cost to our taxpayer.

## Structure fires.

I was told with structure fires we have the ability to bill for overhaul in most cases about \$500 without impacting our taxpayers. I then contacted several insurance companies to see how billing for this service would impact the taxpayer. I got the same answer each time; "the claim is opened due to the fire and our portion would not cause an increase in insurance cost to the tax payer." We could bill for our portion and because it is a part of what their insurance policy called recoverable funds for mitigation (or what we call overhaul.) At first I must admit I didn't think I would be able to get this past the board of commissioners and it was indeed difficult. As I explained that it did not have to affect the taxpayer in the event that they either don't have insurance or their policy did not allow for this bill. At South Pierce Fire and Rescue we have a membership program for EMS where we do not bill our taxpayers anything more than their insurance pays and this was just like that program. My board went on a field trip to EF Recovery in Gig Harbor and talked to the staff. fter that meeting it was clear that we needed to move forward.

## Motor vehicle collisions.

A few years back we were approached by a vendor of Amerizorb (I affectionately call this peat moss). Since there are a large portion of MVC's that require spill control we were looking for a safe way to dispose of these products. The vendor explained they had a billing process for applying this product using their auto insurance to pay back this cost and manpower for applying the product. We decided to move forward with purchasing the product and sent in billing information. I was very pleased at the returns; our first check was for \$300 for a single application (recoverable costs vary by insurance company). We had set this up with the same style of membership program. We have reimplemented the program using tablets and if all is projected correctly we should recover an exciting amount. This amount is for recoverable items only, not the response.

Our Board of Commissioners made the decision on Thursday, April 29th to move forward with recovery billing. Our Commissioners have made an effort to assist in the research and I believe that effort will pay off. As I have always heard "time is money" and the faster we move forward the better we serve our citizens.

In conclusion, please take the time to look at the FAQ attached and RCW 76.04.495. You will find many of the same questions I asked at first in these documents. I am not paid by EF Recovery; just support the methods to receive recoverable payment for South Pierce Fire and Rescue. I hope you have found this to be informative. You may also contact EF Recovery at: www.efrecovery.com or call (877)213-9047.

# Steve Aiello

From:

Haddad, Peter [Peter.Haddad@intermedix.com]

Sent:

Tuesday, June 29, 2010 12:25 PM

To:

Steve Aiello

Cc:

Murray, John; Mulligan, John

Subject:

RE: Fire-Rescue Funding Source Developments ATTN: Steve Aiello, Deputy Chief

## Chief Aiello.

What follows is a very high level overview of some of the insurance issues surrounding the funding opportunity posed by our Emergency Response Billing (ERB) solution. If you would deem it beneficial, we can also have a discussion that breaks some of these concepts down on a more granular level at your convenience.

The basic concern is that if fire departments begin to bill, then it will cause insurance rates to go up. While at first glance this may make sense, there is absolutely no evidence that this is true.

Insurance companies can not just raise rates "willy-nilly". Rather they must petition the Insurance Commissioner for the ability to increase rates, and this process is conducted in the public forum. Even in states in which we have been billing with hundreds of clients for many years, we have never seen the insurance companies petition for a rate increase based on the fact that fire departments have begun to recover a small portion of their response costs from the beneficiary of their services.

On the individual level, if you cause a vehicle crash through the negligent operation of an automobile, your insurance rates will go up. However, the amounts that they will go up are governed by pre-set actuarial tables. The insurance companies can't discriminate against you and raise your rates higher if you crash into a brand new Cadillac vs. if you hit an old beat-up Yugo, for example.

Similarly, if you have a structure fire, your rates will go up (or the insurance company may drop you), but whether or not the fire department gets paid has absolutely no bearing on whether or how much this occurs. (In fact the "Fire Department Service Charge" portion of homeowners and commercial fire policies is entirely supplemental which means that it can be paid on without triggering a claim, has no effect on the amounts left in the policy limits, etc.)

The bottom line is that if the fire department does not recover its costs, then the money stays in the insurance companies' coffers, NOT in the pockets of your citizens.

Please let me know if you have any questions or desire additional clarification.

Respectfully,

Peter M.A. Haddad Fire Billing Project Manager REVENUE RESCUE----INTERMEDIX

877.524.8182 extension 405 (toll-free) peterh@revenue-rescue.com (e-mail) www.revenue-rescue.com (website) 512.363.7287 (mobile) 866.569.0228 (FAX)



## Gloucester FD Revenue Estimate

# Billing/Collection Summary - Data Estimated based on 2008-2009 FD Run Data

The following model is based on a fully engaged Emergency Response Billing (ERB), including fees for all motor vehicle accidents, HazMat incidents, and structure fires, set at hourly rates commensurate with your departmental costs. If your agency desires to customize this plan, we can re-cast the model to reflect the deviation from our recommended template.

# **Billing Volume**

179 Total Billable Incidents

- 107 Motor Vehicle Crashes
  - o 27 "Minor" Vehicle Crashes
  - o 73 "Moderate" Vehicle Crashes
  - o 7 "Major" Vehicle Crashes
- 10 Vehicle Fires
- 63 Structure Fires

Our MVA incident model indicates that of all incidents responded to, 50% are non-billable due to reasons of minimal severity, missing owner information, unavailable liability data and other issues such as non-submission. We further segment these incidents by severity — as severity increases so do the costs, and the potential to recover those costs. We have also broken down the model to reflect the fact that around 90% of the revenues recovered on vehicle crashes come from insurance payments.

Severity	Number of	Collection	Collections	Insurance	Private
	Incidents	per Incident	(Total)	Payments	Payments
Unbilled	1 1	0	0	0	0
"Minor"	27	221.33	5,895.00	5,174.00	° 719.00
"Moderate"	73	371.29	27,143.00	23,828.00	3,314.00
"Major"	7	1160.18	8,428.00	7,398.00	1,029.00
TOTAL	214	193.76	\$41,465.00	\$36,402.00	\$5,062.00

# **Potential Revenue**

\$60,000 annually for the Revenue Rescue-Intermedix recommended template

Gross Collections	Vehicle Crashes	\$40,000
	Vehicle Fires	\$ 4,000
	Structure Fires	\$16,000
	TOTAL	\$60,000

- Projected collection rates would be almost \$200.00 per incident.
- The amounts reflect our estimates of gross collections and do not account for service fees.
- > Depending on the percentage of incidents actually billed out, there may be some volatility in the potential totals. However, the amount collected per incident should remain fairly stable.

CONFIDENTIAL © Copyright Revenue Rescue-Intermedix, 2010. All Rights Reserved.



Fire Department:	Authorized Representative:
Date:	Printed Name & Title:

# FIRE DEPARTMENT GUIDELINE SHEET

# I. GENERAL COLLECTION PREFERENCE (choose one for each category):

- → FULL: ESBC will attempt to collect the entire amount due from the individual, through their existing insurance policy if possible, including use of a collection agency.
- → PARTIAL: ESBC will primarily attempt to collect from insurance. If applicable insurance only pays a portion of the amount due, or if insurance does not apply, ESBC will attempt to collect from the individual, but *not* send the account to a collection agency.
- → INSURANCE ONLY: ESBC will attempt to collect from any existing insurance policy. If insurance does not apply, or if the individual does not have insurance, ESBC will close the account.

	NON-AUTO RESPONSES	AUTO RESPONSES
FULL		C
PARTIAL	Ü	C
INSURANCE ONLY	()	Q

# II. PRE-AUTHORIZED SETTLEMENT AUTHORITY (choose one):

While ESBC will make every attempt to collect the entire amount due, it is sometimes in the Fire Department's interest to settle the account for less than the entire amount (e.g. "there is a limit to insurance coverage", "there is no insurance coverage", etc.). This provides ESBC the authority to settle accounts for less than the entire amount due without contacting you on each individual offer, as long as the offer is within the scope you choose below. "Settlement authority" percentage ranges are with respect to the total initial amount billed by ESBC pursuant to the "Billing Services Agreement" and will include administrative fees due to ESBC. In the event bills require adjustments due to clerical error or the inclusion of items which are not legally billable, the total initial amount billed will reflect these adjustments.

Full Settlement Authority (1% - 99%)
Partial Settlement Authority (50% - 99%)
Restricted Settlement Authority (75% - 99%)



# RESCUE YOUR COSTS

Presented to: Gloucester Fire 7-7-10
ESBC, All Rights Reserved



# I I I STORY

When fire services began, law was passed to protect local tax paying citizens and their structural property. Today there are new duties associated with emergency services. Many of those duties revolve around transportation.

# Permanent

Departments across the country are experiencing budget drains, cuts and additional expenses.

Until recently, departments believed they were reliant only on tax increases, grants, and fundraising to balance financial needs. Departments across the nation are now realizing the benefit of directly recovering expenses through MVA & other responses.

# TOMOBILES & US ROADWAYS

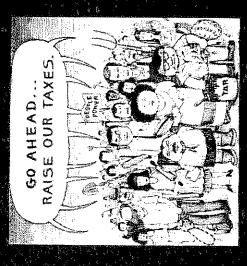
- Rural towns see an increased amount of traffic
- a) Therefore there is an increased amount of MVA accidents
- Interstates and Highways are created in place of State Roa a) More lanes of traffic and higher rates of speed
  - -Resulting in larger and more costly responses
    - Travel by roadway continues to increase
- MVA accidents continue to increase with each decade
- Semi truck transportation has increased each decade
- Semi accidents tend to be larger and more budget exhausting than personal automobiles
- Structure fires are down as technology and construction standands improve 0

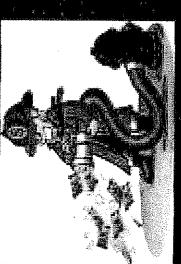
The evolution of US roadways created an array of routes for local, regional and interstate ssing of time and increase of services, our fire dep with different types of transport

# Tax Money

# Fire Department

# MVA Response





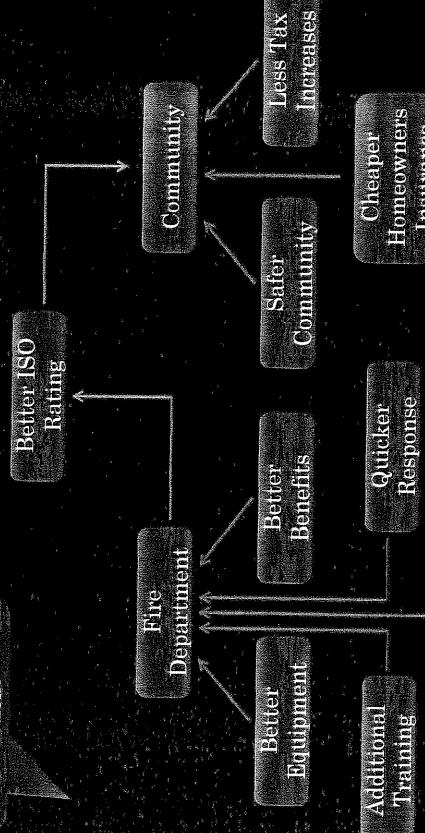


# TAX-PAYER RESPONSIBL

paying citizens suffer. Their initial tax investment for property protection in FD equipment has been depleted and the opportunity for newer equipment and new citizens of our community. When that money is spent on MVA responses, tax bechnology has now been sacrificed at the expense of increased maintenance Tax dollars are utilized to ensure that the best services are available to the  $\cos$ ts and other response related  $\cos$ ts due to MVA responses.

about 40.50% of our accidents are from non tax-paying citizens

# WHAT BILLING CAN DO FOR GLOUCESTER



Dechnology

Newer

# ESBC's Stance on Billing

especially MVA's and Structure Fires) should NOT be borne solely by th local tax payer, but shared among the insurance companies that collect ESBC provides professional cost recovery services for fine and rescue efforts. ESBC believes that the cost of providing emergency services. insurance premiums for such costs.

# Goals/Objectives

- 1. Establish a clear method of recovering "business costs" that best meet the needs of our department and community
  - 2. Recover cost for services provided as allowed by local ordinance and िर्विकारम् । विकार
- 3.Supply additional funding to maintain equipment, technology, and training standards
  - 4. Reduce the dependency on tax revenues and tax increases to our

# Alone BSEC

ESBC was founded by a consulting firm of professionals holding degrees in departments directly and to broaden its regional presence by marketing to ousiness administration, finance, accounting, engineering, mathematics, and law. ESBC's early concept was to market its service to volunteer fire oersons attending national fire conventions.

# Division Conde

Collectively, ESBC's founders have the following relevant experier

Over 75 years of insurance claims adjusting

**«**Over 25 years in collections

Over 10 years as trial lawyers

Over 2 years as insurance defense attorneys

The founding consulting firm is a multi-million dollar corporation and have This provides great financial been doing business for nearly two decades. strength and resources.

# References

When BSBC began, the immediate need for their service was evident in the "running" on bought time. These departments are the fire service lifeblood of the Midwest, which happens to be where they are headquartered. Since volunteered service, one can imagine the direct need of additional funding departments that speak highly about our services and success for their hearts of Americas Vol. Fire Departments, many of which are already many volunteers survive on old equipment, monthly fundraisers, and for day to day operations. As such we offer dozens of volunteer 'espective departments.

interest and are currently working with those cities to implement a billing fire conventions. As a result we are meeting larger cities that have shown Most Career Departments differ in that they are supported greatly by tax need/value in cost recovery of their business costs. ESBC recently began marketing toward these larger departments via its presence at national revenues. Larger departments are only now beginning to see the orogram for their community.

# Frequently Asked Questions

- Q. Are we allowed to bill for our service?
- A. Yes. There has been an ongoing misconception that career, combination and volunteer difference between making a profit and recovering the "business costs" needed to departments cannot bill for their service. This stems in part from confusing the continue operations.
- Q. What additional paperwork is required to bill for services?
- return for your time investment considering an average MVA run that averages about A: One great thing about ESBC's program is that only one report is necessary for each billable run. The report takes only minutes per run to complete, which is a great
- Q. Will the money from this program go into the general fund?
- directly back into the fire department to replace, repair, maintain, and continue fire A: ESBC believes the purpose of a cost recovery program and it's intent is to put money services for the community.
- Q. How would billing help our budget?
- bechnology as it becomes available. Additionally, by becoming more financially sound, materials, provide more extensive training, and even allow for the purchase of new A: Recovering our business costs allows us to more frequently replace the equipment &our department will have all the "tools" necessary to continue to provide our community the high level of service they deserve.

# Gaims Randing

whichever office a claim is being processed from. As such, location plays no Institration companies have offices across the country. BSBC work with factor in their ability to handle claims on our behalf.

# Collegations

ESBC is able to meet the needs of any community or fire department. In doing so, they work with departments to construct a method for handling claims that are tailored to each departments needs and philosophy. Departments choose until every claim is collected in full. Department may monitor the status eauries through for all departments. Is the confinuous joursuit of claims only vs. uninsured, and even in the pursuit of collections (soft billing, use of between types of claims (MVA's, Structures, False Alarms, etc.), insurance collections company, and even legal interaction). One ESBC philosophy of all claims through BSBC's monthly reporting system.

# 

□ESBC "Run Submission Form" — This is completed with each response. The form outlines the necessary information needed to generate and collect an invoice. □Police Report — This is not always necessary, but is preferred.

JNFIRS – In some cases this may be requested.

# Submission Methods

DSDC accepts "Run Submission Forms" and other documents by fax, mail, and/or electronic submission. Ideally BSBC likes to have the runs within a couple days, but all information should be submitted within 30 days to assure maximum results

1937.01. 1995   1937.01. 1937   1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.01. 1937.	THE DIESERTED NAME	D. K. L.	F1 X 12 14 13 (4 K)
1.   1.   1.   1.   1.   1.   1.   1.		363	
	MARING AMERICA	and the state of t	RESPONDENCE POLICE DEPT
Control of Control o	131, 57.8TE, 137		
	PLEYBON 1		INCOME OF ACCOUNT
100 A TITLE  100 A	*2*		COL. 15 tes to began his pass that the large
1997.13.	Nat.		TOTAL CONTRACTOR OF THE PERSON
1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987   1987	DOFFICE PANCE A TITLE	PA	AT (NO WACCINETY
11.17.17.17.17.17.17.17.17.17.17.17.17.1		_	
0.17.0.2.7.0.1.0.1.0.1.0.1.0.1.0.1.0.1.0.1.0.1.0	PREELY		The Colonian and Complete property of the Colonian and th
THE FORM TO SET OF THE FORM TO S	fiv there are	CIVEL IS	
0.1740.024.4.5574.4.2.	ntrace	TELIMONE	Manager 1 and 1 an
AT A STANAE	4.60	D. (0)	
TA T	zacy.	POLICY	
E.D. The Country of t	NYER 4	ENT.	19EPT DESCRIPTION
T. T. P. C.	the state of the s		
T. T	TATE OF	The second secon	
AURODRIK STANAB	D.OSEPT.		A DOWN TO A DESIGNATION OF THE PARTY OF THE
Alfendarks strakets	, co		
diracest states	34:-		
			The state of the s
Wangerspersed who was the same with the same was the same with the same was the sam			
			The same and the s

L	12	12 !	C !	<u> </u>	lty.	
VERN ANTE	Oxorymena.		Part of the said	- in		-
THE WAY	OXO.	j	Avetor.	-	Ī	
of an and decision of a possible with a passible and a passible an	DENGE		MATERIAL EQUITMENT OR OTHER DAMAGES			-
C) STEED WITH IN CO.	Charle		MATERIAL POP			***************************************

MANAGE TO THE TOTAL THE TO

RUNARUST BE SCHMELLED WELHEN IN DAVIS OF ENCINENT

# Gething Stairted

Many states require the following to begin recovering business costs for responses:

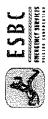
The passing of local authority

# **BSBC** Requirements:

- Sign ESBC Agreement & establish a method of hilling
  - Supply ESBC a copy of the local atitäitoisikainion

# WSBO A greenmen

- Outlines the duties of ESBC
- Outlines the duties of the Fire
- agent on behalf of the Fire Department Provides ESBC the power to act as an
- Does not commit a department to any length of service



# BILLING SERVICES AGREEMENT

1788 AGEPENALET insertaktur film. Rilling ( separatai derimat/a 1558C ) wat "Eta Cheminatai ) aud inches es de immist erpenares and residirest resistant bester menos

HER VERNE TO ACCOUNT A CONTROL OF A CONTROL OF A THE ACCOUNT OF THE ACCOUNT OF A CONTROL OF A CO

Districted discussioners records and injuries enformers in remove the use of harmonic of the control of the Use parameters will mean above configure FSR chairman are retored visual report in records the day for Department of the control of the Onthe Lock of the Stranger of the Tri Department of more to have \$300 provide on expected which department is to the stranger of the trianger of the Department's recovers, reportment the Shilling of the Shilli



# BILLING SERVICES AGREEMENT

THIS AGREEMENT, entered into this day of, 2010, by and be	etween Emergency
Services Billing Corporation (hereinafter "ESBC") and the	(hereinafter
"Fire Department"), and subject to the mutual covenants and conditions contained h	ierein, memorialize
that the parties agree as follows:	

1. <u>Duties of ESBC</u>. ESBC, having a background in billing insurance companies and individuals for monetary reimbursement due, agrees to provide billing services to the Fire Department for compensation as agreed herein. ESBC agrees to devote its best efforts in billing the accounts forwarded to it by the Fire Department in a professional, diligent, and ethical manner; however, the parties understand that ESBC does not guarantee 100% recovery of the amounts due on the accounts forwarded to it by the Fire Department. When pursuing reimbursement for the Fire Department, ESBC will assess charges for the following: All costs of preparing invoices, locating owners and/or operators of vehicles or structures and any applicable insurance coverage, processing payments, maintaining files, disbursing payments to fire departments, communicating with insurance adjusters, researching statutory laws and case law, reviewing insurance policies, providing additional requested information related to the fire department response, obtaining such information from the fire department, purchasing and maintaining necessary equipment to communicate with fire departments, and any additional charges deemed necessary or beneficial to progress payment of the bill. These charges will be grouped together under the heading of "Indirect Overhead" or "Administrative Fee", and will be assessed in addition to the fire department charges in the amount of thirty five percent (35%) fee.

ESBC will deduct a ten percent (10%) fee for any structure fire responses when a policy limit payment is made and twenty two and a half percent (22.5%) fee for all other policy limit payments. For every claim, ESBC shall make every effort to add the indirect overhead to the amount owed to the Fire Department, said charges to be paid by the individual and/or company being billed on the account. In the event it is not possible for ESBC to collect indirect overhead *in addition to* the amount owed to the Fire Department, the indirect overhead in the amount of (22.5%) shall be deducted from the amount received. Upon receipt of payment, ESBC shall retain the indirect overhead in the amount of (22.5%) and remit the balance to the Fire Department.

Court Costs. It is understood that collections through a court system shall be utilized when necessary under the specific circumstances of an individual case. In the event ESBC determines such legal action is necessary, ESBC shall bear any costs of litigation and shall be entitled to collect attorney fees and court costs when granted.

2. <u>Duties of the Fire Department</u>. The Fire Department desires to have ESBC provide its expertise and services, and agrees to forward 100% of the Fire Department's responses appropriate for billing to ESBC. As such, the Fire Department agrees to cooperate with the ESBC in providing: all requested documentation; account and insurance information; witnesses for trial or hearings, if needed; and all other relevant items which may be requested by ESBC. The Fire Department will immediately notify ESBC whenever any notice of bankruptcy is received by the Fire Department on a referred account, and agrees to ESBC having exclusive authority to handle all billing, collection, and/or

settlement, on accounts forwarded to ESBC for the duration of this Agreement. The Fire Department understands and agrees that, ESBC will work with the Fire Department in setting up billing practice and procedure, including gaining any needed approvals, however, ESBC is a third party in this respect and required approval by any governing body is ultimately the responsibility of the Fire Department. It is understood that ESBC's policy is to bill out under the highest authoritative law.

In the event that a payor sends payment or correspondence directly to the fire department instead of to ESBC, the fire department agrees to forward such payments or correspondence, without delay, to ESBC for processing under the terms of this agreement.

- 3. <u>Endorsement Authority</u>. Monies received by ESBC will be deposited in ESBC's Trust Account. ESBC shall have the limited authority to endorse billing payments received for the Fire Department for the purpose of depositing the same in an ESBC financial account and/or Trust Account. The Fire Department's portion of any payments received to be dispersed thereafter under the terms of this Agreement.
- 4. Accounting and Disbursement. ESBC will maintain updated records of all accounts forwarded by the Fire Department. Disbursements of funds to the Fire Department shall be made monthly for payments received the month prior. Payment from ESBC to the Fire Department shall be remitted as a batch payment accompanied by detail of each claim and amount paid. All personal and business checks will be held by ESBC a minimum of ten (10) working days from the date of deposit to insure the existence of funds in the payor's account.
- 5. Termination. This Agreement may be terminated for any reason by either party upon thirty (30) days written notice. If required, ESBC shall be entitled to an additional thirty (30) days to prepare a final status report of the outstanding accounts. ESBC shall be entitled to the indirect overhead for those accounts paying as agreed, or upon which, regardless of manner, payout is expected, whether or not the payments have begun, on all accounts forwarded to it by the Fire Department prior to the date of termination. ESBC may continue to collect these accounts and provide an accounting to the Fire Department of sums received under the terms of this Agreement. Upon termination of this Agreement, payments under paragraph #4 (Accounting and Disbursement) shall cease, however, ESBC shall be entitled to indirect overhead on all payments received by ESBC, or the Fire Department, thereafter, on all accounts submitted to ESBC prior to the date of termination.
- 6. <u>Entire Agreement</u>. This Agreement contains the entire agreement of the parties. No other promises, warranties, or conditions exist in any other agreement, no matter whether oral or written. This Agreement supersedes any prior written or oral agreements between the parties. Failure of either party to enforce any provision of this Agreement shall not be construed as a waiver or limitation of either party's right to subsequently enforce and compel strict compliance with all provisions of this Agreement.
- 7. <u>Amendments</u>. This Agreement may be modified or amended only in writing and must be signed by both parties to be valid and/or enforceable.
- 8. Severability. In the event any portion of this Agreement is determined to be unenforceable by any Court of competent jurisdiction, the same shall not affect the enforceability of the remaining provisions. If any Court of competent jurisdiction finds any provision of this Agreement is invalid or unenforceable, but that by limiting such provision it would become valid and enforceable, then such provision shall be deemed to be written, construed, and enforced as so limited.

- 9. <u>Applicable Law & Venue</u>. This Agreement shall be interpreted pursuant to the laws of the State of Indiana, and the parties hereto each waive trial by jury and agree that the Courts of Boone County, Indiana, shall be proper and exclusive courts of jurisdiction and venue.
- 10. <u>Disclaimer</u>. Fire Department understands ESBC is not acting as the Fire Department's legal counsel in any manner. While ESBC, based on its prior experience, may consult with the Fire Department regarding legal matters in an effort to set up billing procedures for the Fire Department, the Fire Department understands and agrees that ESBC suggests the Fire Department seek independent legal consultation with a qualified professional admitted to practice, and/or analyze, law for the state in which the Fire Department operates. ESBC is not responsible for, nor provides any guarantee or warranty (be it express or implied) regarding, the Fire Department's compliance with the specific legal requirements of the Fire Department's state and/or local laws. While ESBC attempts to assist the Fire Department in maintaining compliance, the Fire Department understands and agrees to accept ultimate responsibility for understanding said compliance.
- 11. <u>Waiver</u>. Fire Department waives receipt of invoices, letters, billing documents, correspondence to or from insurance companies, and any other documents relative to billing and/or collection activities.
- 12. <u>Notices</u>. Any notices given pursuant to this Agreement shall be in writing and deemed delivered when delivered in person or deposited in the United States mail, postage prepaid, and addressed as follows:

follows:		
	EMERGENCY SERVICES BILLING CORP. PO Box 247 Brownsburg, Indiana 46112	
If to Fire Department:		l
to the other in the manner set forth above.	party by providing, at least, thirty (30) days written a greed to, as of the date above written, by the parties:	notice
Authorized Fire Department Representative	EMERGENCY SERVICES BILLING CORP	
Printed Name & Title	Printed Name & Title	

January 20, 2004

AN ORDINANCE AMENDING THE OFFICIAL CODE OF THE CITY OF SAN ANGELO, TEXAS, BY ADDING ARTICLE 6.300 ENTITLED "FIRE AND RESCUE SERVICE FEES" ESTABLISHING FEES FOR SERVICES RENDERED AT VEHICLE FIRES, VEHICLE ACCIDENTS, HAZARDOUS WASTE SPILLS AND RESCUE INCIDENTS; PROVIDING FOR SEVERABILITY AND PROVIDING FOR AN EFFECTIVE DATE.

# BE IT ORDAINED BY THE CITY OF SAN ANGELO:

1) THAT, Chapter 6 of the Code of Ordinances of the City of San Angelo, Texas, is hereby amended by adding Article 6.300, Section 6.301, to read as follows:

# ARTICLE 6.300 - FIRE AND RESCUE SERVICE FEES

# Sec. 6.301 Services and Fees

The City of San Angelo shall assess and collect fees for certain services rendered by the Fire Department. The fees for use of equipment and supplies set out in the Appendix of the Code shall be assessed and collected when such equipment and/or supplies are used in connection with the following events or incidents:

- 1. Vehicle fires.
- 2. Vehicle accidents,
- 3. Hazardous material spills or releases, and
- Rescues or rescue attempts at low water crossings.
- 2) THAT, the following severability clause is adopted with this ordinance:

# SEVERABILITY;

That the terms and provisions of this Ordinance shall be deemed to be severable in that if any portion of this Ordinance shall be declared to be invalid, the same shall not affect the validity of the other provisions of this Ordinance.

3) THAT, this Ordinance shall be effective on, from and after the date of adoption.

FAX No. 8665690228

P. 002

Vol. 96

January 20, 2004

AN ORDINANCE AMENDING APPENDIX A OF THE SAN ANGELO CODE OF ORDINANCES BY ADDING ARTICLE 11.000 ENTITLED "FIRE AND RESCUE SERVICES FEES" TO ADD FEES FOR CERTAIN FIRE AND RESCUE SERVICES; PROVIDING FOR SEVERABILITY; AND PROVIDING FOR AN EFFECTIVE DATE.

# BE IT ORDAINED BY THE CITY OF SAN ANGELO:

1) THAT, Appendix A shall be amended by adding Article 11,000, Section 11,100 to read as follows:

See attached Exhibit "A" which is incorporated herein by reference for all purposes.

2) THAT, the following severability clause is adopted with this amendment:

# SEVERABILITY:

That the terms and provisions of this Ordinance shall be deemed to be severable in that if any portion of this Ordinance shall be declared to be invalid, the same shall not affect the validity of the other provisions of this Ordinance.

3) THAT, this Ordinance shall be effective on, from and after the date of adoption.

PASSED, APPROVED and ADOPTED on this the 20 day of January 2004.

CITY OF SAN ANGELO

BY:

Devin Bates, Mayor Pro-

Tempore

ATTEST:

Kathy Keane, City Clerk

Page 48 Vol. 96

Exhibit "A"

Annex H (Re: Page 25) January 20, 2004

# ARTICLE 11.000 - FIRE AND RESCUE SERVICES FEES

Sec. 11.100 Service Fees

The following fees shall be assessed and collected for the use of equipment and supplies as specified in Article 5.300 of this Code.

VEHICLES			
Vehicle Type	Apparatus	Price	
1	Class A Engine	\$500.00	
1	Aerial	\$500.00	
2	Rescue (Heavy)	\$600.00	
3	Brush Truck	\$400.00	
4	Command Car/Truck	\$200.00	
1	Ladder 1 (L-1)	\$500.00	
1	Engine 2 (E-2)	\$500.00	
1	Engine 3 (E-3)	\$500.00	
1	Engine 4 (E-4)	\$500.00	
1	Engine 5 (E-5)	\$500.00	
1	Engine 6 (E-6)	\$500,00	
1	Engine 7 (E-7)	\$500.00	
1	Reserve 21 (R-21)	\$500.00	
1	Reserve 22 (R-22)	\$500.00	
	Reserve 23 (R-23)	\$500.00	
2	Rescue 1 (R-1)	\$600.00	
3	Brush 1 (Brsh-1)	\$400.00	
4	Battalion Chief (Batt-1)	\$200.00	

HAND TOOL	S
Tool	Price
Flathead Axe	\$17.00
Pickhead Axe	\$17.00
Long Pike Pole	\$17.00
Sheetrock Pike Pole	\$17.00
Short Pike Pole	\$17.00
Pry Axe	\$17.00
Hooligan Tool	\$17.00
Bolt Cutters	\$17.00
Pry Bar	\$17.00
Fire Rake	\$17.00
Shovels	\$17.00
Scoops	\$17.00
Brooms	\$12.00
All Hand Tools	\$12.00

Vol. 96

January 20, 2004

FIRE EQUIPMENT	
Tool	Price
Foam Nozzle	\$55.00
Foam Eductor	\$50.00
AFFF Foam - Per Gallon	\$40.00
Class A Foam - Per Gallon	\$25.00
Piercing Nozzle	\$40.00
M/S Fog Nozzle	\$55.00
M/S Straight Bore Nozzle	\$30.00
Salvage Cover	\$28.00
SCBA Pack	\$85.00
Hall Runner	\$18.00
Portable Tank	\$75.00
PPV Fan - Per Hour	\$55.00
Generator, Portable - Per Hour	\$55.00
Generator – Per Hour	\$55.00
Chain Saw - Per Hour	\$45.00
Water Extinguisher	\$22.00
Dry Chemical Extinguisher	\$45.00
CO ₂ Extinguisher	\$45.00
Scene Lights	\$22.00
Portable Pump – Per Hour	\$95.00
Float Pump - Per Hour	\$65.00
Water Vests	\$30.00
Thermal Imaging Camera	\$75.00
Heat Detection Gun	\$75.00
SAWZALL	\$55.00

HAZARDOUS MATERIAL EQUIPMENT			
Supplies/Service	Price		
Absorbent – Per Bag	\$17.00		
Absorbent Booms	\$40.00		
Top Sol	\$35.00		
Disposable Coveralls	\$30,00		
Neoprene Gloves	\$20.00		
Latex Gloves	\$6.00		
Over Boots	\$25,00		
Disposable Goggles	\$15.00		
Gas Plug Kit	\$50.00		
Plug and Dike	\$65.00		
Drum Liners	\$10.00		
Barricade Tape	\$22.00		
Poly Sheeting	\$55.00		
Removal of Hazardous Material	\$150.00		

Page 50 Vol. 96

Disposal of Hazardous Material	\$150.00
Gas Multi Meter	\$65.00
CO ₂ Meter	\$65.00
Terrazyme	\$70.00
Microblaze - Per Quart	\$10.00
Microblaze – Per 5 Gallons	\$150.00

RESCUE EQUIPMENT	
Tool	Price
Spreaders	\$250.00
Cutters	\$250.00
Rams	\$250.00
Air Bags	\$250.00
K-12 Saw	\$55.00
Target Saw	\$55.00
Ajax Tool	\$25.00
K-Tool	\$25.00
Windshield Tool	\$15.00
Rescue Blanket	\$32.00
Rope	\$25.00

		ORDINANCE N	O	<del></del>	
FIRE (	COMPA	CE OF NIES TO SEEK REIMBU AND HAZARDOUS MAT	JRSEMENT FOR F	ING THE AUTH FIRE, SAFETY & ONMENTAL INC	RESCUE
	T IS HEI	REBY ORDAINED AND E	ENACTED by the		of
ARTICL	E I.	TITLE.			
This Ordi Reimburs	inance sh sement O	all be known as therdinance.	Er	nergency Service	Cost
ARTICL	E II.	AUTHORITY, FIND	INGS, AND PURPO	<u>)SE</u> .	
Α.	Author authori compar	ity — Under ty to make rules and regula nies located within	tions for the governm	the nent of public safe	has the ty and/or fire
В.	fire/saf materia public s involvi: burden compar tax burd source	gs – It is recognized that the ety/emergency/rescue/enviruls, supplies and specialized served. Such required, as wing, and/or caused by, non-ron said fire companies. Whates sufficient financial assidens of the residents ofof funding, Emergency Serve be authorized.	ronmental/ hazardous training in order to pell as the response to esident individuals, palle taxes, if applicability stance to exist, in an	s material tools, equotooride for the safe emergency situation of the safe characteristic and the safe le, may provide the effort to avoid events found that the a	uipment, ety of the ions us financial e fire er-increasing lternative
C.	"Fire D	e – To grant any fire compa epartments") the authority t ling to such incidents, as we	to seek reimbursemer	nt for the reasonab	ole cost of

# ARTICLE III. <u>RECOVERY OF COSTS.</u>

- A. Fire Departments are authorized to recover the reasonable costs of the use of emergency fire and/or rescue (including, but not limited to, vehicle accidents) personnel hours, tools, equipment, materials and vehicles; hazardous material and/or environmental response personnel hours, tools, equipment, materials and vehicles; and reasonable interest on any amount due from the date of the response forward. Additionally, Fire Departments are authorized to collect a reasonable flat-rate fee for any false alarm responses or fire drill responses for which the Fire Department did not receive at least forty-eight (48) hours prior notice.
  - 1. Nothing in this Ordinance shall be interpreted as limiting any amounts Fire Departments are authorized to collect under any applicable State statute or law.
- B. The reasonable costs authorized to be billed for under this Ordinance may be recovered directly by the Fire Department or through a third party billing service as an authorized agent for the collection of such costs.

- C. The reimbursement rates for the aforementioned costs shall be set by the billing entity.
- D. If a third party billing service is utilized, said third party billing service shall be authorized to charge a service charge in addition to the costs it is recovering for the Fire Department. Said service charge will be set by the third party billing service.
- E. All funds recovered under this Ordinance, and due to the Fire Department, shall be remitted directly to the Fire Department by either the responsible party or, if a third party billing service is utilized, by said third party billing service. All funds recovered under this Ordinance shall be exclusively used for the support of the Fire Department.

# (Option #1)

F. In the event that collection costs and/or attorney's fees are incurred by the Fire Department or third party billing service as a result of the efforts required to obtained full reimbursement for the costs billed for under this Ordinance, said collection costs and/or attorney's fees may be recovered by the Fire Department or third party billing service from the party responsible and/or any applicable insurance company/carrier of the party responsible for the costs originally billed for under this Ordinance.

# (Option #2)

G. The Fire Department or third party billing service shall only have the authority to recover the costs authorized under this Ordinance from the applicable insurance company/carrier of the party responsible for the costs authorized to be billed for under this Ordinance. In the event that collection costs and/or attorney's fees are incurred by the Fire Department or third party billing service as a result of the efforts required to obtained full reimbursement for the costs billed for under this Ordinance, said collection costs and/or attorney's fees may be recovered by the Fire Department or third party billing service from the applicable insurance company/carrier of the party responsible for the costs authorized to be billed for under this Ordinance.

# ARTICLE IV. REPEALER & SEVERABILITY.

- A. All ordinances, parts of ordinances, and amendments thereof which are inconsistent with this Ordinance are hereby repealed.
- B. If any section, paragraph, sub-section, clause or provision of this Ordinance shall be declared invalid or unconstitutional by a court of competent jurisdiction, such decision shall not affect the validity of this Ordinance as a whole or any part thereof other than that portion specifically declared invalid.

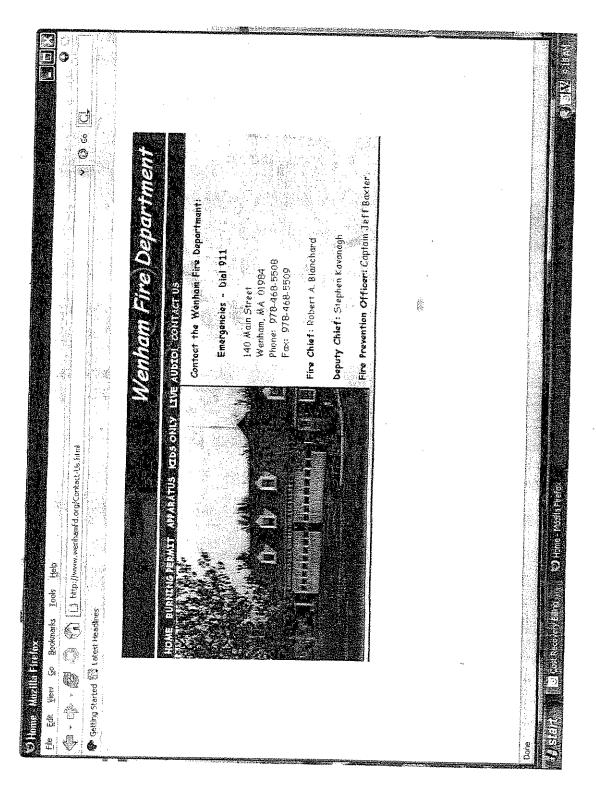
# ARTICLE V. <u>EFFECTIVE DATE</u>.

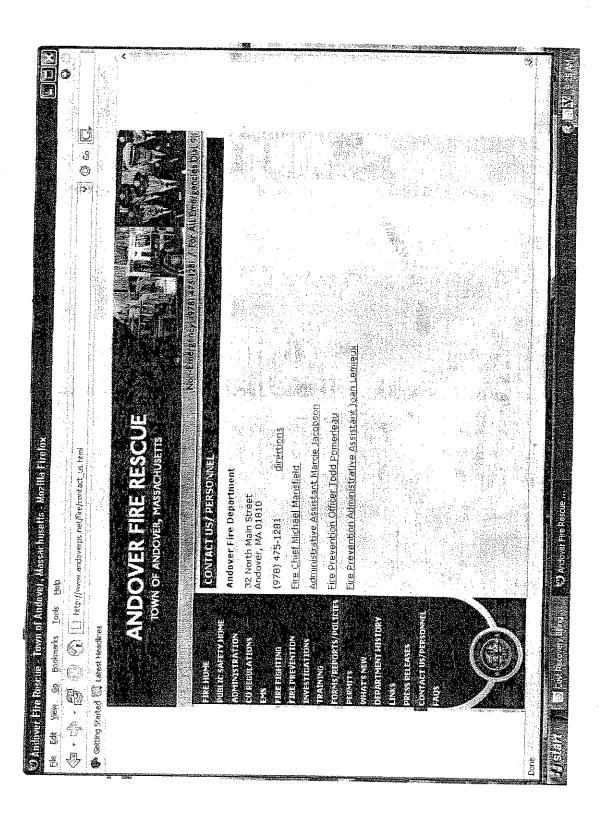
A. Costs authorized to be billed under this Ordinance may be billed from a retroactive date of not more than thirty (30) days preceding the Effective Date of this Ordinance.

21 10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ENACTED AND ORD		day of	, A.D., 20
-----------------------------------------	-----------------	--	--------	------------

# SIGNATURE PAGE FOR THE EMERGENCY SERVICE COST REIMBURSEMENT ORDINANCE

Authorized by
Name:
Name:
Name:
Name:
Name:
Name:
Name
Name:
Name:
Name:
Name,





# Chief Michael W. Lane

# Gloucester Police Department

# **MEMO**

2 2010

Mayor's Office

To:

Jim Duggan, Chief Administrative Officer

From:

Chief Michael W. Lane

CC:

Date:

November 10, 2010

Re:

Request for Permission to Apply for ALPR grant

Jim,

The Gloucester Police Department recently learned of the exsistence of a competitive grant offered by the Mass Executive Office of Public Safety and Security. The grant offers applicants funding towards an ALPR, Automated License Plate Reader. This technology allow for police to check up to 1,000 vehicle registration plates per hour for their status, searching for unregistered vehicles, uninsured vehicles, unlicensed operators, revoked or suspended licenses of listed operator/owners, etc

The Mass EOPSS has made available a total of \$ 300,000.00 for this grant, which requires an "in-kind" match of 20%.

I respectfully request that this request be submitted to the full City Council for assignment to the Budget and Finance SubCommittee for evaluation.

Attached are relevant pages of the grant. Application deadline for this grant is November 29, 2010.

Chafflike La



# City of Gloucester Grant Application and Check List

	Granting Authority: State	Federal Oth	er		
	Name of Grant: FY2011 AUTOMA	TED LICENSE PLATE	REHDER GRANT		
	Department Applying for Grant: POLICE	,			
	Agency-Federal or State application is requested from	om: EXECUTIVE OFFIC	E OF POBLIC SMFET)		
	Object of the application:	14TED LICENSE PLATE	READER		
	Any match requirements: 20% "IN KIN	9" (SOFT) MATCH			
X	Mayor's approval to proceed:  Signature	will	11/5/10		
	Signature		' Date		
City Council's referral to Budget & Finance Standing Committee:					
		Vote	Date		
	Budget & Finance Standing Committee:	r Negative Recommendation			
	Positive of	r Negative Recommendation	n Date		
City Council's Approval or Rejection:					
	Vote		Date		
	City Clerk's Certification of Vote to City Auditor:				
		Certification	Date		
	City Auditor: Assignment of account title and value of grant:				
	resignment of account and and state of grants	Title	Amount		
	Auditor's distribution to managing department:				
	Additor 3 digit to the the managing department.	Department	Date sent		

NOTE: A copy of all grant paperwork must be submitted to the Auditor's Office

FORM: AUDIT GRANT CHECKLIST - V.1

# Commonwealth of Massachusetts Executive Office of Public Safety and Security Office of Grants and Research Highway Safety Division 10 Park Plaza, Suite 3720 Boston, MA 02116 Tel: 617.725.3341

Application for Grant Funds (AGF)
FFY 2011 Automated License Plate Reader Grant Program
Deadline for Applications: Noon, November 29, 2010

The Executive Office of Public Safety and Security (EOPSS), Office of Grants and Research (OGR), Highway Safety Division (HSD) announces the availability of up to \$300,000 in federal grant funding in federal fiscal year 2011 for the Massachusetts State Police and municipal law enforcement agencies for purchase of Automated License Plate Readers (ALPR). Contracts awarded under this grant will run through June 30, 2011.

To be eligible for this grant funding, departments must submit a Grant Application and required forms. The AGF Narrative, Grant Application, and required forms are posted on www.mass.gov/highwaysafety under "Automated License Plate Reader Program."

Questions about the application and technical assistance can be directed to Dan DeMille at <u>Daniel.DeMille@state.ma.us</u> or 617.725.3341.

Announcement of grant awards is anticipated to be on or around January 7, 2011.

## BACKGROUND

Within the Commonwealth of Massachusetts, the EOPSS/HSD is the entity responsible for planning, implementing, and evaluating highway safety projects with federal funds. The mission of EOPSS/HSD is to reduce fatalities, injuries, and economic losses from motor vehicle crashes on Massachusetts roadways. The EOPSS/HSD also works to coordinate the efforts of federal, state, and local organizations involved in highway safety in Massachusetts.

The EOPSS/HSD recognizes that motorists who are driving unlicensed, with a revoked driver's license, or uninsured pose a threat to law-abiding citizens. Typically these drivers only encounter law enforcement when observed violating a traffic law or are involved in a crash. However, an ALPR can recognize over 1,000 license plates an hour on vehicles as they pass either a portable or stationary unit at vehicle speeds up to 70 mph. The information downloaded into the plate reader from the Commonwealth Criminal Justice Information System (CJIS) allows a law enforcement officer to detect a motor vehicle driven by an unlicensed and/or revoked operator and many other violations. This occurs even if the driver of the vehicle has not committed a traffic offense or been involved in a traffic crash. Based on the alert given when a violation has been detected, the police officer can intervene before this driver is involved in a traffic crash or commits another violation that could result in serious injury to an innocent victim.

In order to combat these crimes, along with many others, with the latest technology, the Commonwealth of Massachusetts would like to enhance the deployment of ALPRs on a coordinated basis. ALPRs can also be an essential tool when an AMBER or Be on the Lookout (BOLO) alert is issued.

# **GRANT PROGRAM DETAILS**

- Program Goal: Grants will be awarded to approximately 20 qualified state and municipal law enforcement agencies. This number is dependent on the number of qualified applicants and available federal funding.
- All municiple police departments and the state police are eligible for grant funding.
- Each local department and the state police is eligible for one unit under this grant.
- Departments are expected to participate in press events, trainings, meetings, or other events as deemed appropriate by EOPSS and the grant recipient.
- Funding for this grant program is subject to the continuing availability of federal funds.
- Departments will be required to incorporate this equipment/system into its official inventory control system following state and federal regulations.
- Departments that procure ALPR systems under this grant program agree to electronically submit captured license plate data to the state repository maintained by the Criminal Justice Information Services (CJIS) Division at the Commonwealth's Public Safety Data Center. Captured license plate data will be made available to local, state and national law enforcement as needed to support official law enforcement operations. Guidelines for submission and retrieval of license plate data will be made available to all participating departments at the time of installation and connection of the ALPR systems.
- For applicants to be considered for funding, the police department must demonstrate the ability to technically support the operation of the systems as well as the ability to understand and prepare systems to receive and send data files as prescribed by the CJIS Division of EOPSS.
- The use of ALPR systems shall be for official law enforcement operations only.
- Non-participation or non-compliance with program goals may result in contract suspension, termination, non-reimbursement of expenses or surrender to EOPSS of the ALPR system(s).
- An effort will be made to disperse units geographically.
- Failure to report any of the above may result in repossession of ALPR unit.

# **Public Outreach**

- Advance public notification and follow-up of enforcement activity is required. The EOPSS-HSD will provide sample news releases for department use by mail and on the EOPSS-HSD website at <a href="www.mass.gov/highwaysafety">www.mass.gov/highwaysafety</a>, then click on Automated License Plate Reader Program. Newspaper clippings generated by department press releases and reports of local radio and TV coverage should be included with grant reports as well as posted on department/community websites and in annual reports.
- All public communications and/or news releases concerning any grant activity shall indicate that the project is funded by the EOPSS.

# BUDGET DETAILS

• Award funds are for purchase of ALPR units only.

- Departments must only purchase ALPR units from approved vendors via a statewide contract managed by the EOPSS Office of Information Technology Information & Services (OTIS). Departments may negotiate with the approved vendors below for best value to the department.
  - Adamson Industries
     Steven Contarino
     45 Research Drive
     Haverhill, MA 01832
     800-232-0162
     scontarino@adamsonindustries.com
  - Elsag
     Rob Garrigan
     412 Clock Tower Commons
     Brewster, NY 10509
     800-278-5425
     Rob.garrigan@elsagna.com
  - o MHQ
    Frank Chase
    401 Elm Street
    Marlborough, MA 01752
    508-573-2600
    CChase@mhq.com
- EOPSS will reimburse departments the full amount of the procurement from the approved vendor list.
- Departments must submit a signed statement to EOPSS/HSD for the item(s) to be approved in advance of any purchases.
- No funds will be provided for indirect costs associated with the grants.
- No funds will be provided for training or salaries.
- Departments will be responsible for paying for additional warranty and maintenance costs.
- If additional federal funds become available, funding to additional eligible departments may be awarded based on submission of applications from this original AGF.
- At least 20% (\$60,000) of funding will be allocated to cities and towns with a population under 30,000.
- At least 20% (\$60,000) of funding will be allocated to cities and towns with a population 30,001-50,000.
- A maximum of 60% (\$180,000) of funding will be allocated to cities and town with a population 50,001+ and the state police.

# Reporting and Record Keeping

• Expenditure, activity and in-kind match reports must be submitted each month, no later than the 15th of the month following purchase. All reporting forms will be made available to departments in hard-copy form and at <a href="www.mass.gov/highwaysafety">www.mass.gov/highwaysafety</a>, under "Automated License Plate Reader."

- Reimbursements must be submitted by the deadlines established by HSD. Failure to meet reporting deadlines may result in non-reimbursement and return of ALPR.
- Reporting forms must be signed and dated in blue ink and an original and one copy submitted to the HSD by mail. Electronic signatures and faxed copies of these reports will not be accepted. Failure to submit reports on assigned dates will result in non-reimbursement.
- This is a cost reimbursement grant program. Be sure to notify your community Treasurer's Office so your reimbursement does not go into the General Fund. Funds awarded under this grant are from the National Highway Transportation Safety Administration (NHTSA), CFDA #20.600.
- Once departments receive written EOPSS/HSD Authorization to Proceed, all approved equipment and materials must be received no later than June 30, 2011.
- Departments must submit a signed EOPSS/HSD Authorization to Proceed Form, the HSD Equipment Request form, invoice(s) with itemized prices from vendor(s) and packing slip(s) from vendor(s) to be considered for reimbursement.
- No department should make purchases until a contract has been signed by the department and EOPSS-HSD and notification has been issued. No costs incurred before a department receives written notification will be reimbursed. There can be no exceptions.

# In-Kind Match

- Grant recipients are required to provide an in-kind (soft) match which represents 20% of the total project cost. For example if you receive \$5,000, your 20% match would be calculated as follows: \$5,000 divided by 80% = \$6,250 X 20% = \$1,250.
- Failure to submit an in-kind report will result in delay or non-reimbursement.
- Applicants must insure that their in-kind or match is identified in a manner that guarantees its accountability during a review or an audit.
- Departments can only use their match once per grant with EOPSS-HSD.
- Matching funds cannot be federal dollars from another grant.
- Indicate planned in-kind contributions by item and dollar amount on application. In-kind contributions can include estimated administrative costs and operational expenses that can be incurred by the department during the administration or performance of the grant. Examples may include but are not limited to:
  - Officer/supervisor time on project
  - Fringe benefits and indirect costs for officers and/or supervisors
  - Materials, supplies, postage, project related telephone calls
  - Transportation/mileage for project meetings and associated trainings
  - Department webpage development
  - Preparation of financial reports for reimbursement
  - Preparation of activity reports
  - Educational sessions, specialized and roll call training costs and costs associated with court time
  - Department time for community presentations
  - Maintenance to cruisers and equipment
  - Officer time to conduct traffic safety educational initiatives
  - Printing of any community-based public information materials and incentives

# Safety Belt Policy

- Departments must establish and enforce a written safety belt policy which must be submitted with your application. A copy of the IACP recommended policy is located at <a href="https://www.mass.gov/highwaysafety">www.mass.gov/highwaysafety</a>.
- Departments without a written safety belt policy may apply for grant funding, but award will be reduced by 50%.

# Supplanting

- Supplanting of funds is prohibited.
- Funds for programs and services provided through this grant are intended to supplement, not supplant, other state or local funding sources.

# SUBMISSION OF APPLICATION

A qualified application packet must be based on the attached grant application form and all required attachments.

For the initial application deadline, an original application form with attachments, along with eight copies, must be received at HSD by noon, November 29, 2010. It is suggested that departments verify with EOPSS-HSD receipt of application prior to deadline. Please email Dan DeMille at <u>Daniel.DeMille@state.ma.us</u> to verify receipt.

Please direct application packets to:

Dan DeMille
Highway Safety Division
Office of Grants and Research
Executive Office of Public Safety and Security
10 Park Plaza, Suite 3720
Boston, MA 02116

Faxed and electronic responses will NOT be accepted.

## SELECTION CRITERIA

Grant awards will be based on the criteria below:

- Strength and effectiveness of application, i.e. understanding of project, innovative approach
  to project
- Problem identification, i.e. traffic enforcement and crime statistics
- Applicant's plan for deployment of unit
- Applicant's capability to administer technology
- Demonstrated experience and credibility in statewide highway safety
- Budget detail and in-kind contributions
- Identification of realistic and measurable goals and objectives
- Evaluation component
- Best Value to the Commonwealth

Incomplete responses or unsigned applications may be disqualified, though EOPSS does reserve the right to work with departments to obtain missing or incomplete information.